



# Illinois

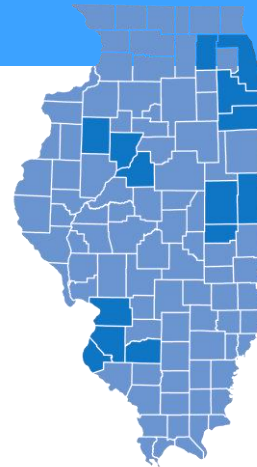
## Producer's First Look

A look at WellCare's 2017 Medicare Advantage and Prescription Drug Plans

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## Why WellCare?



■ PDP

■ Medicare Advantage  
& PDP

Because WellCare means better care.

### Serving members nationwide

- **1.3** million Medicare Advantage and Prescription Drug Plan members
- **2.4** million Medicaid members

### Serving the full spectrum of member needs

- Traditional MAPD with strong value propositions
- Dual-eligible populations (Medicare and Medicaid)
- Managed Long Term Care

### Spearheading efforts to sustain the social safety net

- The WellCare Community Foundation
- Advocacy programs
- Public-Private Partnerships

### Industry Leading Clinical Models driving product stability and sustainability

- Annual In-Home Assessments
- Value-Based Provider Relationships
- HEDIS and Pharmacy Management Tools for Providers
- Field Based Case Management

### A significant contributor to the national economy

- A FORTUNE 500 and Barron's 500 Company
- Approximately **7,000** associates nationwide
- Offices in all states where the company provides managed care

Visit [www.wellcare.com/Producers/Producer-Contracting](http://www.wellcare.com/Producers/Producer-Contracting) to begin the contracting process today!



## The Producer's Edge

*Products with value,  
competitive compensation  
and the tools you need to  
make the sale*

## Key Producer Benefits

### ***Convenient contracting and training***

- Online contracting and training/certification
- \$50 discount for AHIP training

### ***Ongoing sales support***

- Weekly commissions
- Competitive benefits and networks
- Lifetime renewals on MAPD business for Producers
- Local DSM support: training, supplies, questions, event reporting, etc.
- Corporate support: compensation, communications, corporate sales support team and local market support

### ***Time-saving tools***

- Personalized URL is available for non-producer-assisted enrollments
- Online, interactive, secure producer portal providing access to enrollments and commission information
- Electronic applications submission improves processing and accuracy

	WellCare Value (HMO-POS) H1416009	WellCare Rx (HMO) H1416023
<b>Counties</b>	Champaign, Cook, Douglas, Kane, Kankakee, Knox, Madison, Monroe, Peoria, St. Clair, Tazewell, Vermilion, Will	Champaign, Cook, Douglas, Kane, Kankakee, Knox, Madison, Monroe, Peoria, St. Clair, Tazewell, Vermilion, Will
<b>Premium Part B Giveback</b>	\$0.00	\$0.00
<b>Total Premium (Part C part D)</b>	\$0.00	\$0.70
<b>In-Network Plan Deductible</b>	N/A	N/A
<b>Maximum Out of Pocket (MOOP)</b>	\$3,900	\$3,400
<b>Inpatient Hospital - Acute</b>	\$225 co-pay per day for Days 1-7	\$225 co-pay per day for Days 1-7
<b>PCP Office Visits</b>	\$5	\$0
<b>Specialist Office Visits</b>	\$35	\$35
<b>Over-the-Counter Items</b>	✓	✓
<b>Medically Necessary Transportation</b>	N/A	✓
<b>Fitness Membership</b>	✓	✓
<b>Dental Benefits</b>	✓	✓
<b>Vision Benefits</b>	✓	✓
<b>Hearing Benefits</b>	✓	✓
<b>Rx Deductible</b>	\$0	\$400
<b>Deductible Tiers</b>	N/A	Tiers 2-5
<b>Tier 1: Preferred Generic</b>	\$4	\$0
<b>Tier 2: Generic</b>	\$15	\$20
<b>Tier 3: Preferred Brand</b>	\$47	\$47
<b>Tier 4: Non-Preferred Drug</b>	48%	50%
<b>Tier 5: Specialty Tier</b>	33%	25%

# Illinois Market



	WellCare Choice (HMO-POS) H1416024	WellCare Plus (HMO) H1416048
<b>Counties</b>	Champaign, Cook, Douglas, Kane, Kankakee, Knox, Madison, Monroe, Peoria, St. Clair, Tazewell, Vermilion, Will	Champaign, Cook, Kane, Kankakee, Knox, Peoria, Tazewell, Vermilion, Will
<b>Premium Part B Giveback</b>	\$0.00	\$0.00
<b>Total Premium (Part C part D)</b>	\$59.00	\$1.60
<b>In-Network Plan Deductible</b>	N/A	\$147
<b>Maximum Out of Pocket (MOOP)</b>	\$3,400	\$6,700
<b>Inpatient Hospital - Acute</b>	\$175 co-pay per day for Days 1-5	\$500 co-pay per day for Days 1-3
<b>PCP Office Visits</b>	\$0	\$0
<b>Specialist Office Visits</b>	\$25	20%
<b>Over-the-Counter Items</b>	✓	✓
<b>Medically Necessary Transportation</b>	N/A	✓
<b>Fitness Membership</b>	✓	✓
<b>Dental Benefits</b>	✓	✓
<b>Vision Benefits</b>	✓	✓
<b>Hearing Benefits</b>	✓	✓
<b>Rx Deductible</b>	\$0	\$400
<b>Deductible Tiers</b>	N/A	Tiers 2-5
<b>Tier 1: Preferred Generic</b>	\$0	\$0
<b>Tier 2: Generic</b>	\$10	\$20
<b>Tier 3: Preferred Brand</b>	\$47	\$47
<b>Tier 4: Non-Preferred Drug</b>	48%	47%
<b>Tier 5: Specialty Tier</b>	33%	25%

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WellCare Plus (HMO) H1416049	
<b>Counties</b>	Douglas, Madison, Monroe, St. Clair
<b>Premium Part B Giveback</b>	\$0.00
<b>Total Premium (Part C part D)</b>	\$2.50
<b>In-Network Plan Deductible</b>	\$147
<b>Maximum Out of Pocket (MOOP)</b>	\$6,700
<b>Inpatient Hospital - Acute</b>	\$500 co-pay per day for Days 1-3
<b>PCP Office Visits</b>	\$0
<b>Specialist Office Visits</b>	20%
<b>Over-the-Counter Items</b>	✓
<b>Medically Necessary Transportation</b>	✓
<b>Fitness Membership</b>	✓
<b>Dental Benefits</b>	✓
<b>Vision Benefits</b>	✓
<b>Hearing Benefits</b>	✓
<b>Rx Deductible</b>	\$400
<b>Deductible Tiers</b>	Tiers 2-5
<b>Tier 1: Preferred Generic</b>	\$0
<b>Tier 2: Generic</b>	\$20
<b>Tier 3: Preferred Brand</b>	\$47
<b>Tier 4: Non-Preferred Drug</b>	47%
<b>Tier 5: Specialty Tier</b>	25%

## WellCare Access (HMO SNP) H1416007

<b>Counties</b>	Champaign, Cook, Douglas, Kane, Kankakee, Knox, Madison, Monroe, Peoria, St. Clair, Tazewell, Vermilion, Will
<b>Premium Part B Giveback</b>	\$0.00
<b>Total Premium (Part C part D)</b>	\$0.00
<b>In-Network Plan Deductible</b>	\$0
<b>Maximum Out of Pocket (MOOP)</b>	\$6,700
<b>Inpatient Hospital - Acute</b>	\$0 co-pay up to 90 days per admission
<b>PCP Office Visits</b>	\$0
<b>Specialist Office Visits</b>	\$0
<b>Over-the-Counter Items</b>	✓
<b>Medically Necessary Transportation Trips</b>	✓
<b>Fitness Membership</b>	✓
<b>Dental Benefits</b>	✓
<b>Vision Benefits</b>	✓
<b>Hearing Benefits</b>	✓
<b>Rx Deductible</b>	\$0
<b>Deductible Tiers</b>	Tiers 2-5
<b>Tier 1: Preferred Generic</b>	
<b>Tier 2: Generic</b>	
<b>Tier 3: Preferred Brand</b>	\$0 Preferred Generics & Preferred Brand Generics: \$0 / \$1.20 / \$3.30 / 15%
<b>Tier 4: Non-Preferred Drug</b>	Brands: \$0 / \$3.70 / \$8.25 / 15%
<b>Tier 5: Specialty Tier</b>	

