How will this impact commission payments?

This chart provides a brief overview of how UnitedHealthcare calculates commissions under CMS rules.

Type of enrollment (as indicated on CMS MARx report)	CMS Compensation Rate	UnitedHealthcare Payment (Full or Pro Rata)
New to MA with no prior plan history	Initial rate	Full (12 months)
Unlike plan change - MA or MAPD to PDP or cost plan - PDP to cost plan or MA - Cost plan to MA, MAPD or PDP	Initial rate	Pro Rata (Months on plan)
- PDP to PDP - MA, MAPD or MMP to another MA, MAPD or MMP - A cost plan to another cost plan	Renewal rate	Pro Rata (Months on plan)
Employer Group Plan to Non-Employer Group Plan	Initial rate	Full (12 months) if no prior plan history; Pro Rata (Months on plan) if prior plan history