



## 2017 Product Training is here!!

### Get Ready to Sell!

AEP begins October 15! Complete your training now so you will be ready to sell!

The Scott & White Health Plan (SWHP) has released the **2017 SWHP/ICSW Medicare Prod Training, FWA and General Compliance** annual presentation and assessment test. We have a new online training module. Medicare agents will receive an email with training logins.

All agents are required to review the mandatory presentation and must score 85% or higher on the test to receive credit for the **2017 Training**.

Along with their 2017 AHIP, Agents who complete the presentation and pass the assessment test will be able to sell the following:

- SeniorCare (Cost)
- Vital Traditions HMO
- HMO-POS products

**To access the presentations and tests, log onto:** <https://scottandwhite.litmos.com/account/Login>

(Appointed Agents will receive an email containing their login. If an Agent has not received their login, please contact Agent Support)

**Reminder:** Once you have completed the training, please:

- Provide SWHP with a copy of your 2017 AHIP certification:  
<https://www.ahipmedicaretraining.com>
- Email a copy of your AHIP certificate to: [swhplicensing@bswhealth.org](mailto:swhplicensing@bswhealth.org)

You must complete this 2017 training and 2017 AHIP **prior to selling** or no commissions will be paid.