



aetna[®]



COVENTRY[®]
Health Care
Medicare Advantage Plans
An Aetna Company

PDP

Prescription Drug Plan

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Power up your portfolio with Aetna and Coventry Medicare Part D!

We are pleased to provide you with an overview of Aetna's 2016 Individual Medicare Prescription Drug Plan (PDP) product and service area information, currently pending CMS approval. A recognized leader in health insurance, Aetna has 164 years of insurance expertise, including more than 50 years serving Medicare members. Aetna Medicare Advantage plans (MA, MAPD) are available in 32 states plus D.C., and we have standalone prescription drug plan (PDP) options in all 50 states and D.C. Feel the power of Aetna Medicare this Annual Enrollment Period (AEP)!

Having completed our acquisition of Coventry Health Care, the combined strengths of our products will give you added opportunities in 2016. Here are some highlights of our exciting PDP portfolio:

- 3-plan PDP product portfolio available in all 50 states and DC
 - Saver plan with \$28 premium projected to below the low-income subsidy benchmark in most states
 - Value Plus plan with \$35 premium, \$0 deductible, and gap coverage
 - Premium Plus plan with \$78 premium, \$0 deductible, and enhanced gap coverage
- All three plans offer \$1 tier 1 preferred generic copays at preferred pharmacies
- Simplified network structure including nearly 60k pharmacies with more preferred options
- Formularies with enhanced generic coverage



Mid-America

Northeast

Southeast

West

PDP

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Benefit designs* These three plans are eligible for new business and renewal commissions in 2016.

	Aetna Medicare Rx Saver (PDP) ¹	First Health Part D Value Plus (PDP) ¹	First Health Part D Premier Plus (PDP) ¹
Why you should sell this plan	Offers essential Part D coverage for beneficiaries to meet their prescription drug needs while enjoying low monthly plan premiums and cost-sharing	Delivers the value demanded by beneficiaries looking for predictable out-of-pocket costs and more robust coverage	Offers our highest levels of medication coverage and pharmacy access— provides protection against skyrocketing drug costs for unexpected illness
Monthly Premium (plan premiums vary by CMS region)			
Monthly Premium	\$28	\$35	\$78
Deductible: The amount the consumer pays before the plan begins to pay			
Specialist In-Network	\$360	\$0	\$0
Initial Coverage: Once the deductible is reached, a copay or coinsurance is paid for drugs until the member's total yearly drug costs (what member pays plus what the plan pays) reach \$2,850			
30-Day Retail Copay or Coinsurance (preferred pharmacies/non-preferred pharmacies)			
Tier 1 - Preferred Generic	\$1/\$6	\$1/\$10	\$1/\$6
Tier 2 - Generic	\$2/\$7	\$7/\$20	\$2/\$7
Tier 3 - Preferred Brand	\$35	\$47	\$40
Tier 4 - Non-Preferred Brand	39%	49%	45%
Tier 5 - Specialty	25%	33%	30%
Coverage Gap: Member remains in this stage until his/her yearly true out-of-pocket costs reach \$4,850			
	Plus gap = T1 and T2 at ICL copays Premier Plus gap = T1, T2 and partial T4 at ICL copaysValue		Continued coverage for T1 generic and some T4 drugs
Catastrophic Coverage: After true out-of-pocket costs exceed \$4,850, a small copay or coinsurance is paid for each covered prescription			
	Generic Drugs (including Brand drugs treated as Generic): Greater of \$2.95 copay or 5% coinsurance		
	All Other Drugs: Greater of \$7.40 copay or 5% coinsurance		
Network			
	Standard Preferred ¹		

* Premiums/copays/coinsurances vary by CMS region ¹ Available in all 50 states and D.C.

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Over 60,000 retail pharmacies with preferred cost-shares:

Access Health McKesson	Giant Eagle	Sav-Mor
Albertsons	HEB	Shopko
A-S Medical Solutions	Hy-Vee	Super Valu Pharmacies
Bi-Lo	Kroger/Harris Teeter	Third Party Network
Brookshire Grocery	Meijers	Thrifty White
Cardinal	Quick Check	Walgreens
Coborns	Roundy's	Walmart
Costco	Safeway	
EPIC	Save-mart	