



Mid-America

Great Lakes

Heartland

Midlands

Ohio/Kentucky

ShowMe (St. Louis)

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ShowMe (St. Louis) Market



Number of Medicare eligibles*

IL Southern	129,159
MO Central	84,233
MO Saint Louis	384,798
Missouri (E)	164,926
Total	763,116

Service Area: IL: Bond, Calhoun, Clinton, Greene, Jersey, Madison, Monroe, Randolph, St. Clair, Washington **MO:** Audrain, Boone, Callaway, Cole, Cooper, Crawford, Franklin, Gasconade, Howard, Jefferson, Knox, Lincoln, Maries, Miller, Moniteau, Montgomery, Osage, Perry, Pike, Randolph, Shelby, St. Charles, St. Louis, St. Louis City, Ste. Genevieve, Warren, Washington

*MA State/County Penetration – May 2015, CMS.gov

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ShowMe (St. Louis) Market

Market Highlights

- Five plans offering a variety of network choices with monthly premiums as low as \$0
- Larger selection of Tier 1 generic available in 2016
- NO Deductibles
- Copays as low as \$0 for preferred generic - in select plans
- Allowance for Preventive Dental providing the ability to see any licensed dentist
- Routine eye exams plus and Eyeglass allowance on most plans
- No-cost Healthways SilverSneakers[®] Fitness Program
- Offering one of the largest networks available in our service area compared to the competition

Strong Network

Includes:

- BJC Health Care
- Capital Region Medical Center
- HSHS St. Elizabeth's Hospital
- Mercy
- Memorial Hospital
- SSM Health
- St. Anthony's Medical Center
- St. Louis University Hospital
- St. Luke's
- University of MO
- Washington University Physicians

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Missouri / Audrain, Boone, Callaway, Cole, Cooper, Crawford, Franklin, Gasconade, Howard, Jefferson, Knox, Lincoln, Maries, Miller, Moniteau, Montgomery, Osage, Perry, Pike, Randolph, Shelby, St. Charles, St. Louis, St. Louis City, Ste. Genevieve, Warren, Washington Illinois / Bond, Calhoun, Clinton, Greene, Jersey, Madison, Monroe, Randolph, St. Clair, Washington

	Advantra (PPO)	Advantra Option 2 (HMO)	Advantra Option 1 (HMO-POS)
Why You Should Sell This Plan	4.5 Star-rated HMO-POS, reasonable monthly plan premium, large regional network offering the ability to see providers in other service area, low Rx copays and the freedom to use providers outside of the network	4.5 Star-rated HMO, large regional network offering the ability to see providers in other service areas, low PCP copay and one of the lowest MOOPs in the market	4.5 Star-rated HMO-POS, reasonable monthly plan premium, large network and the freedom to use providers outside of the network
Monthly Premium	\$49	\$85	\$39
PCP In-Network	\$20	\$10	\$25
Specialist In-Network	\$45	\$40	\$50
Inpatient Hospital In-Network	\$350 per day, days 1-5; \$0 per day, days 6-90	\$285 per day, days 1-6, \$0 per day, days 7-90	\$350 per day, days 1-5, \$0 per day, days 6-90
Out-of-pocket Maximum	\$6,700 In-Network/\$10,000 Combined	\$2,430 In-Network	\$6,350 In-Network
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$7 copay	\$2/\$7 copay	\$2/\$7 copay
Tier 2 - Generic	\$8/\$13 copay	\$7/\$12 copay	\$7/\$12 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Brand	50% coinsurance	50% coinsurance	50% coinsurance
Tier 5 - Specialty	33% coinsurance	33% coinsurance	33% coinsurance

ShowMe (St. Louis) Market

Missouri / Crawford, Franklin, Jefferson, St. Charles, St. Louis, St. Louis City, Warren Illinois / Madison, Monroe, St. Clair

Gold Advantage (HMO)	
Why You Should Sell This Plan	\$0 plan premium, large network, modest PCP copay, and low MOOP — a popular plan with a long history of client satisfaction
Monthly Premium	\$0
PCP In-Network	\$15
Specialist In-Network	\$45
Inpatient Hospital In-Network	\$500 per day, days 1-4, \$0 per day, days 5-90
Out-of-pocket Maximum	\$3,400 In-Network
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$7 copay
Tier 2 - Generic	\$7/\$12 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Brand	50% coinsurance
Tier 5 - Specialty	33% coinsurance

ShowMe (St. Louis) Market

Missouri / Franklin, Jefferson, St. Charles, St. Louis, St. Louis City

Coventry Total Care (HMO-POS)	
Why You Should Sell This Plan	\$0 plan premium, low in-network copays, \$0 copay on Tier 1 preferred generic and a POS feature that allows the flexibility to see providers outside of the network
Monthly Premium	\$0
PCP In-Network	\$5
Specialist In-Network	\$40
Inpatient Hospital In-Network	\$365 per day, days 1-6, \$0 per day, days 7-90
Out-of-pocket Maximum	\$3,300 In-Network
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$0/\$10 copay
Tier 2 - Generic	\$5/\$15 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Brand	50% coinsurance
Tier 5 - Specialty	33% coinsurance