

Dear Valued Agent,

It's that time of the year again when we gear-up and get ready to help Medicare Beneficiaries make great healthcare choices.

One of the first steps in getting ready to represent Cigna-HealthSpring with integrity, knowledge and professionalism is completing our 2016 certification requirements.

We are happy to let you know that our Certification will launch on July 15 and we will be sending you additional communications over the next couple of weeks including registration and other instructions.

In the meantime, please see some important highlights below:

<https://www.cignahealthspringproducers.com/>

**CMS Medicare Training** – Just like last year, you have a choice of AHIP, Pinpoint Medicare Training or Gorman. You will be able to launch both AHIP and Pinpoint or upload a certificate for any of the 3 from our Certification portal.

**Certification Incentives** – We are excited to continue our reimbursement incentives for those who certify early:

- Complete AHIP and all certification requirements by September 15 and enroll 5 customers during AEP – \$125 reimbursement
- Complete Pinpoint Medicare Training and all certification requirements by September 15 - \$89.95 reimbursement

**Cigna-HealthSpring Certification Courses**

- Selling with Integrity
- Our Compliance Program and HIPAA
- Cigna-HealthSpring Policies and Procedures Review and Attestation
- 2016 Products and Benefits Overview
- New Broker Agent Instructor-led Training (newly contracted broker agents only)

Looking forward to a very successful and smooth AEP.

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