

2017 DSNP and MAPD Plans in South Texas



superior
healthplan.
Advantage

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2017 BENEFIT DESIGN



Why You Should Sell Superior Healthplan Advantage

Superior HealthPlan Advantage has been caring for over 950,000 residents of Texas since 2008 providing Medicaid, Children's Health Insurance Program (CHIP), MMP and Stars Kids

Superior HealthPlan Advantage is an HMO-SNP plan with a Medicare contract and a contract with the Texas Medicaid program.

Monthly trainings

- Compliance
- Lead generation
- Ride Alongs
- Business plan development

Lead Support

New Product Development and Training

What Sets Us Apart From Competitors

D-SNP plans offer year around selling opportunity

Local Sales Support: Market Manager, Account Executive, Sales Coordinator, World Class Member Service Support

Fortune 124 in 2016

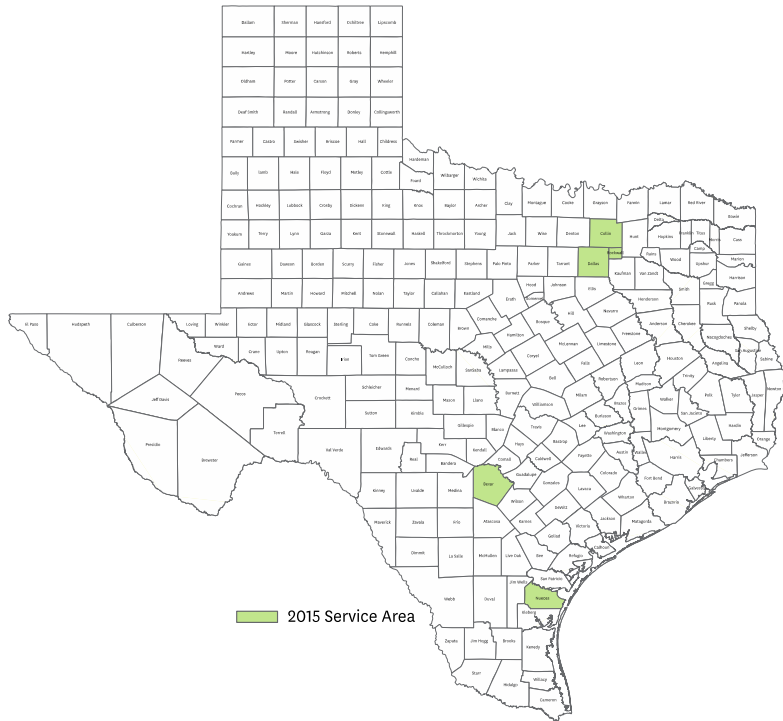
Fortune 500 has ranked Centene as the #4 100 fastest growing companies

Nearly 18,200 employees

All Medicare benefits, plus more

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2017 DSNP BENEFIT DESIGN



Our 2017
DSNP Plans
will be in 5
Counties

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Counties

Bexar, Collins, Dallas, Nueces and Rockwall

- \$0 Premium
- \$0 PCP/\$0 Specialist
- RX Coverage - Generics: \$0 Copay Tier 1 (preferred generics); All other drugs \$0-\$7.40 Copay
- No deductible
- \$3,400 MOOP

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Routine Dental

- \$0 copay up to 2 oral exams a year
- \$0 copay up to 2 dental cleanings a year
- \$0 copay up to 1 dental x-ray every year
- \$500 additional comprehensive dental benefits every year

Routine Hearing

- \$0 co-pay for 1 routine hearing test every year
- \$0 co-pay for 1 hearing aid fitting evaluation every year
- \$500 coverage limit for **one hearing aid** every year

Routine/Diagnostic Vision

- \$0 co-pay for 1 routine eye exam every year
- \$0 co-pay for glasses, contacts, lenses and frames
- \$200 coverage limit for eyewear every year

Transportation

- ▶ 30 one-way trips to/from approved services (call member services / advanced 2 day notice)

Over-the-Counter (OTC)

- ▶ Superior HealthPlan Advantage offers \$30 per calendar month for certain over-the-counter drugs and supplies from our mail order pharmacy shipped free to the member's residence; use or lose

Fitness Membership

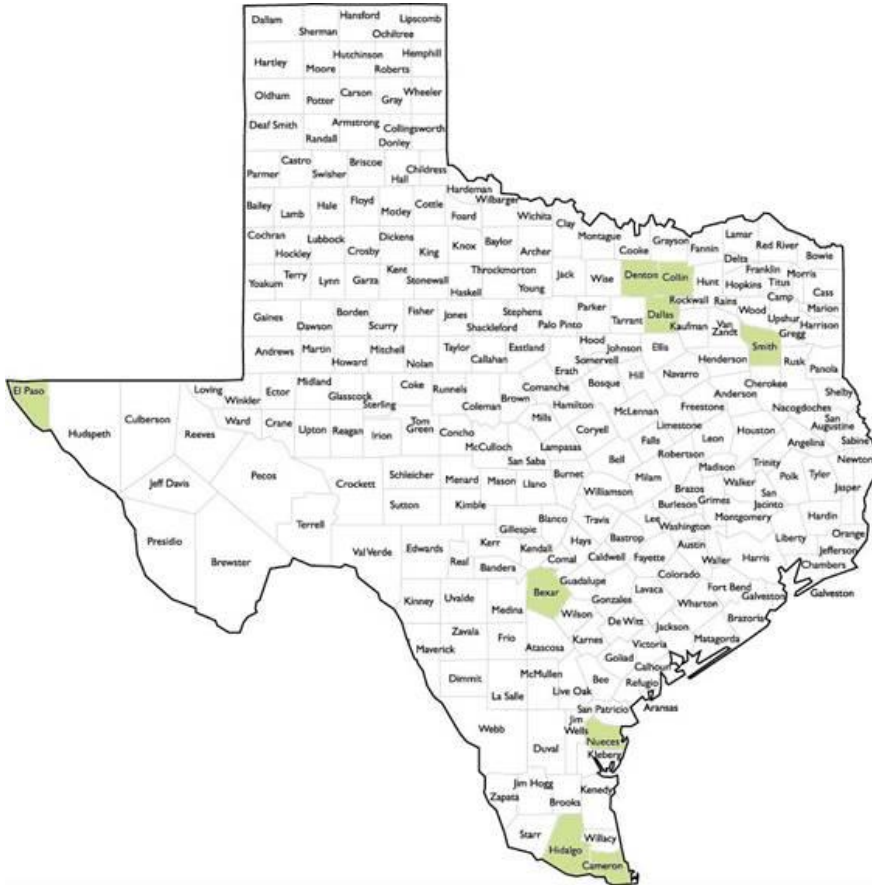
- ▶ Gym membership
- ▶ In-home fitness kits available upon request

24 hours Nursing Hotline

- ▶ The nursing hotline is a free health information line, available 24/7

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2017 MAPD BENEFIT DESIGN



Our 2017
MAPD Plans
will be in 9
Counties

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2017 MAPD BENEFIT DESIGN



TEXAS - H0062-001	TEXAS - H0062-002	TEXAS - H0062-003	FLORIDA - PBP 1
Bexar and El Paso counties	Dallas, Collin, Denton and Smith Counties	Hidalgo, Cameron and Nueces Counties	Duval
\$0.00	\$0.00	\$0.00	\$0.00
\$0PCP \$30 Specialist	\$0PCP \$30 Specialist	PCP:\$0copay Spec:\$30copay	PCP:\$0copay Spec:\$30copay
\$4,900	\$4,900	\$4,900	\$5,900
\$200 copay days 1-6	\$250 copay days 1-6	\$200 copay days 1-6	\$250 copay days 1-6
\$35 monthly	\$25 monthly	\$30 monthly	None
\$265 copay	\$250 copay	\$265 copay	\$250
\$20copay	\$20copay	\$20copay	\$20copay
Diag/Radiation:20% patient resp	Diag/Radiation:20% patient resp	Diag/Radiation:\$20/\$25copay	Diag\$75/Lab\$50 Therap Rad svc 20% CT/MRI \$75 Xray \$25
\$75 waived 72hr admit no worldwide	\$75 waived 72hr admit no worldwide	\$75 waived 72hr admit no worldwide	\$75 waived 72hr admit no worldwide
No preventative Comprehensive: 20% Medicare	No preventative Comprehensive: 20% Medicare	Prevent: \$0 2per yr clean/xray Comprehensive: 20% Medicare	Prevent: \$0 2 oral exam per yr clean/1xray Comprehensive: 20% Medicare
\$0 for one routine hearing exam per year- No hearing aid benefit	\$0 for one routine hearing exam per year- No hearing aid benefit	\$0 for one routine hearing exam per year- No hearing aid benefit	annual exam \$30 copay (no aids)

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Pharmacy Benefit

MAPD Pharmacy Information

- Network – Most major chain pharmacies are in our network, including Wal-Mart, Walgreens & CVS.
- Transition Period - We will cover one 30-day supply of plan-excluded, Medicare covered medications during the first 90 days of enrollment
- Mail Orders - Certain medications are available for a 90 day supply.
- Vendor is Homescripts.

Annual Deductible	\$330 except tier 1&6	\$275 except tier 1&6	\$275 except tier 1&6
Tier 1 – One month supply	\$0	\$0	\$0
Tier 2 – One month supply	\$14	\$14	\$16
Tier 3 – One month supply	\$45	\$46	\$46
Tier 4 – One month supply	\$95	\$100	\$100
Tier 5 – One month supply	25%	25%	25%
Tier 6 – One month supply	\$0	\$0	\$0
Additional Gap Coverage	Tier 1&6 \$0	Tier 1&6 \$0	Tier 1&6 \$0

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Counties

Bexar, El Paso

➤ PCP

- \$ 0.00
- \$30.00 Specialist

➤ Prescriptions

- \$ 0.00 for Tier 1

➤ OTC (Over-The-Counter)

- \$35.00 Per Month

➤ Gym Membership Fitness Program

➤ Routine Eye Exam

- \$0.00 Routine Eye Exam
- \$200.00 Eye Wear Per Year

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Counties

Smith, Collin, Dallas, and Denton counties

- **OTC** (Over-The-Counter)
 - \$ 25.00 Per month
- **Vision**
 - \$150.00 annual benefit glasses or contacts
- **Gym Membership Fitness Program**

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Counties

Hidalgo, Cameron and Nueces Counties

➤ **Transportation**

- 24 One Way Trips

➤ **OTC** (Over-The-Counter)

- \$ 30.00 Per month

➤ **Vision**

- \$250.00 annual benefit glasses or contacts

➤ **Gym Membership Fitness Program**

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High Overview Of Our Providers

San Antonio (Bexar):

Key Providers:

**University Health Systems
WellMed Clinics**

Hospitals:

All hospitals in San Antonio including:

**Baptist Health
Methodist Hospital at Floyd Curl
Christus Santa Rosa
University Health System**

Bexar County: we use WellMed PCP's, University Health System PCP's/Specialists and Communicare Health Centers PCP's/Specialists; we have all the hospitals in San Antonio in network

Nueces we use WellMed PCP's, Christus Provider Group/PCP's/some Specialists

Provider Type	# of Providers
Ancillary Providers	2500
Behavioral Health Providers	800
Dental Providers	2500
Hospitals	200
Pharmacies	4500
PCPs	4000
SCPs	10500
Specialty Clinics	300
Urgent Care Centers	7
Vision Providers	500

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Who To Contact?



Texas Market – Support Team

- **Sales Manager: Helen Junell-Fassauer, CSA, hfassauer@centene.com, (314)203-2211** (Dallas, Collin, Rockwall, San Antonio for D-SNP)
- **Sales Manager: Carlos Mendoza, Carlos.M.Mendoza@CENTENE.COM,** (Nueces for D-SNP)
- **Sales Coordinator: Monica Acosta, macosta@centene.com, (214) 548-9807**
- **Account Executive/Agent: John Pease, jpease@centene.com, (214) 287-8565**
- **Member Services: SNP: (877) 935-8023; MAPD: (844) 796-6811 / TTY/TDD Users: 711**

Market Office Address

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Suite 600
Corpus Christi, TX 78401

Plan Website

<https://advantage.superiorhealthplan.com/>