

Let's talk about Florida

2017 DSNP and MAPD Plans in Florida



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2017 BENEFIT DESIGN

Why You Should Sell Sunshine Health Advantage

Sunshine Health has been caring for over 676,000 residents in Florida as of 2016 providing Medicaid, Healthy Kids, LTC, MMP.

Sunshine Health Advantage is an HMO-SNP plan with a Medicare contract and a contract with the Florida Medicaid program.

Potential Lead Support

Help you grow your business

New Product Development

What Sets Us Apart From Competitors

D-SNP plans offer year around selling opportunity

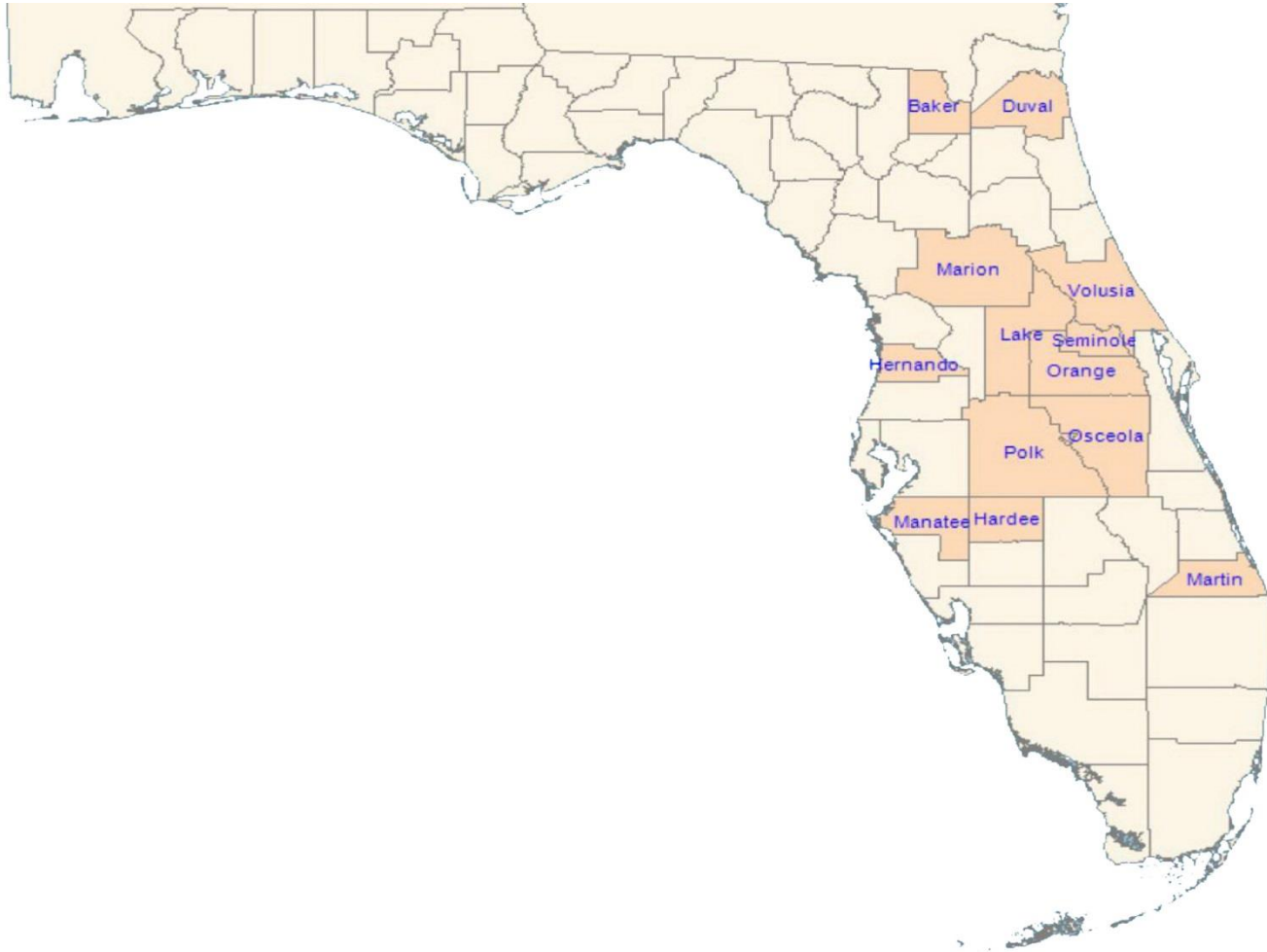
Local Sales Support: Market Manager, Account Executive, Sales Coordinator, World Class Member Service Support

All Medicare benefits, plus more

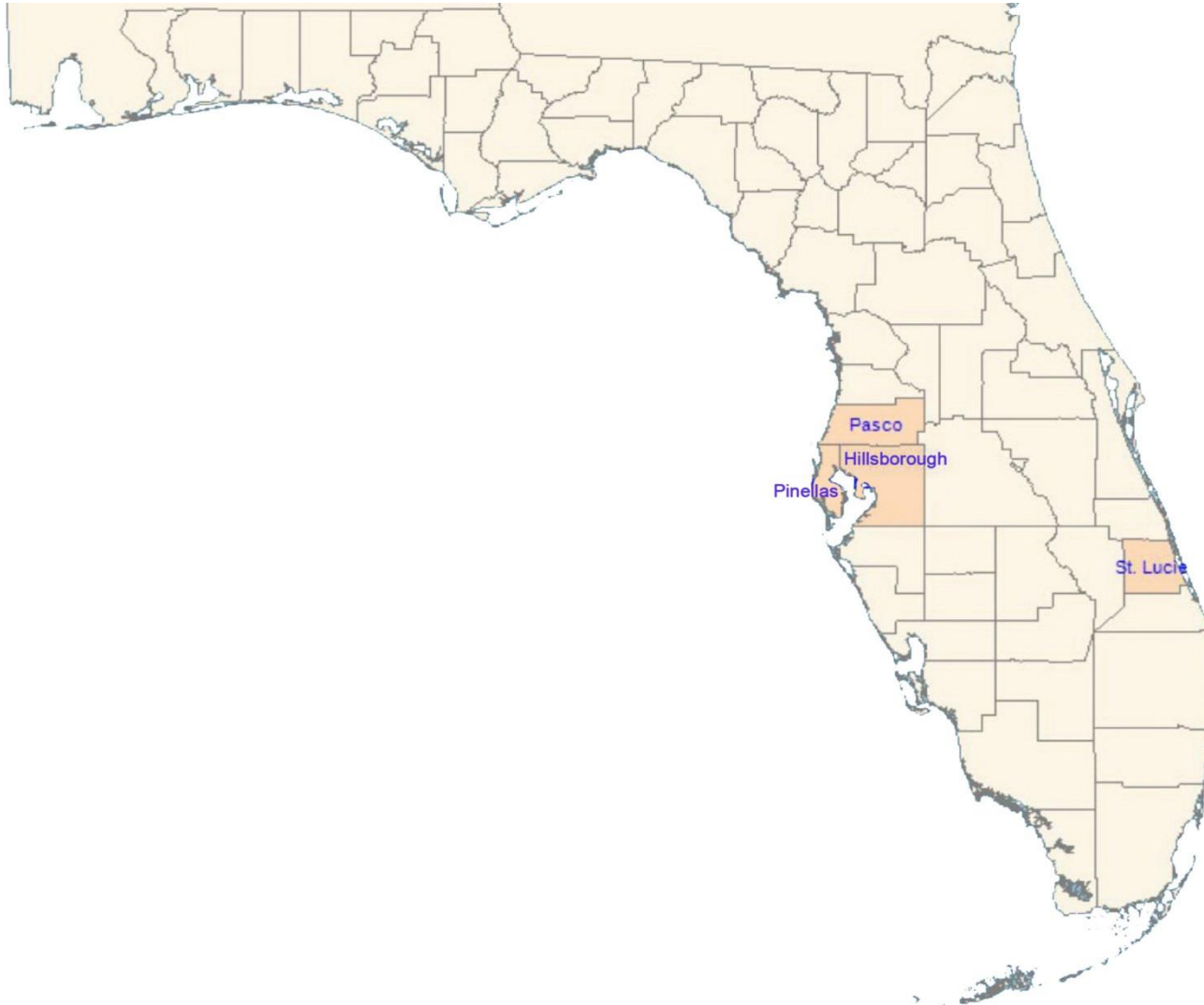
Strong Case Management Team

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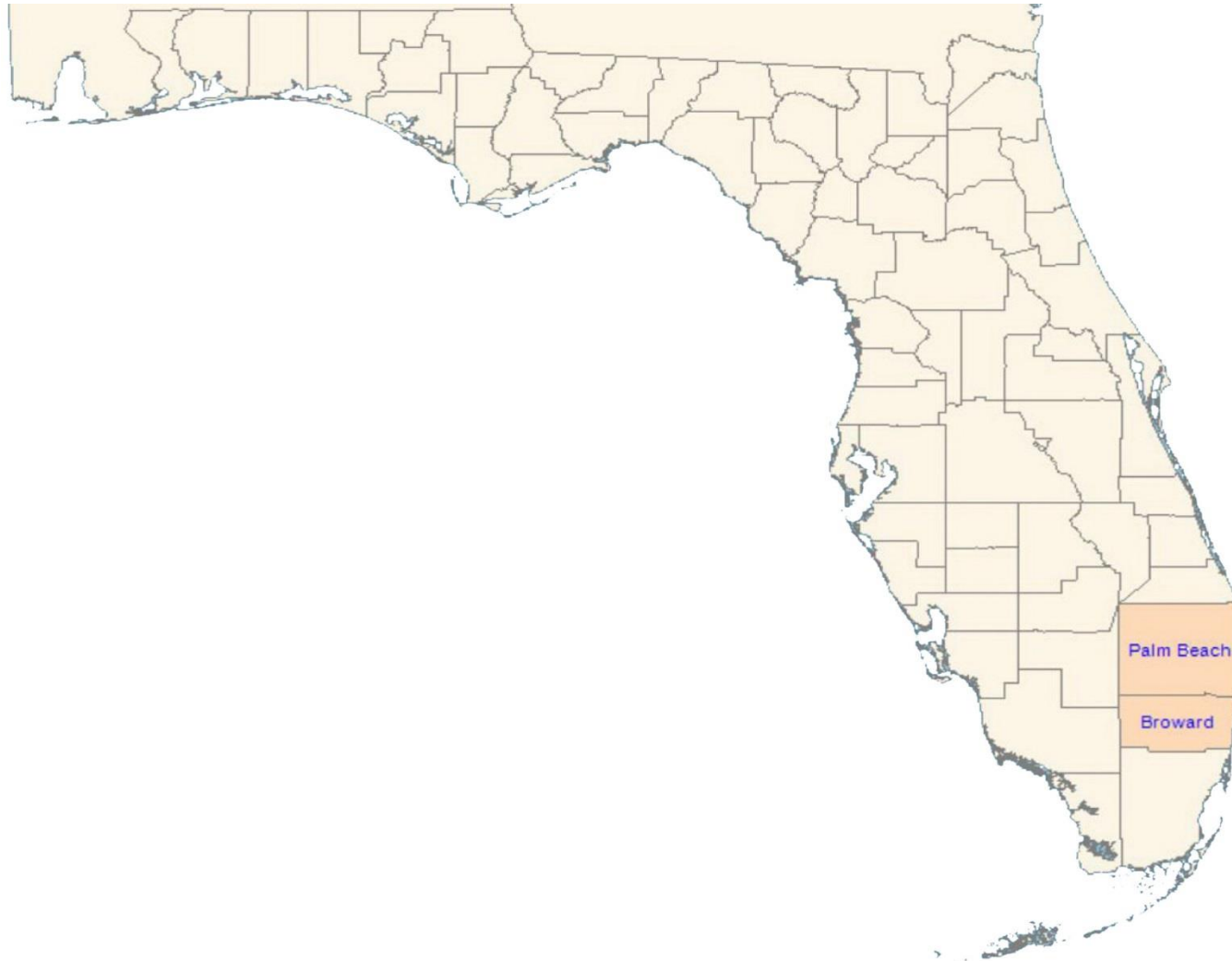
D-SNP H5190-001



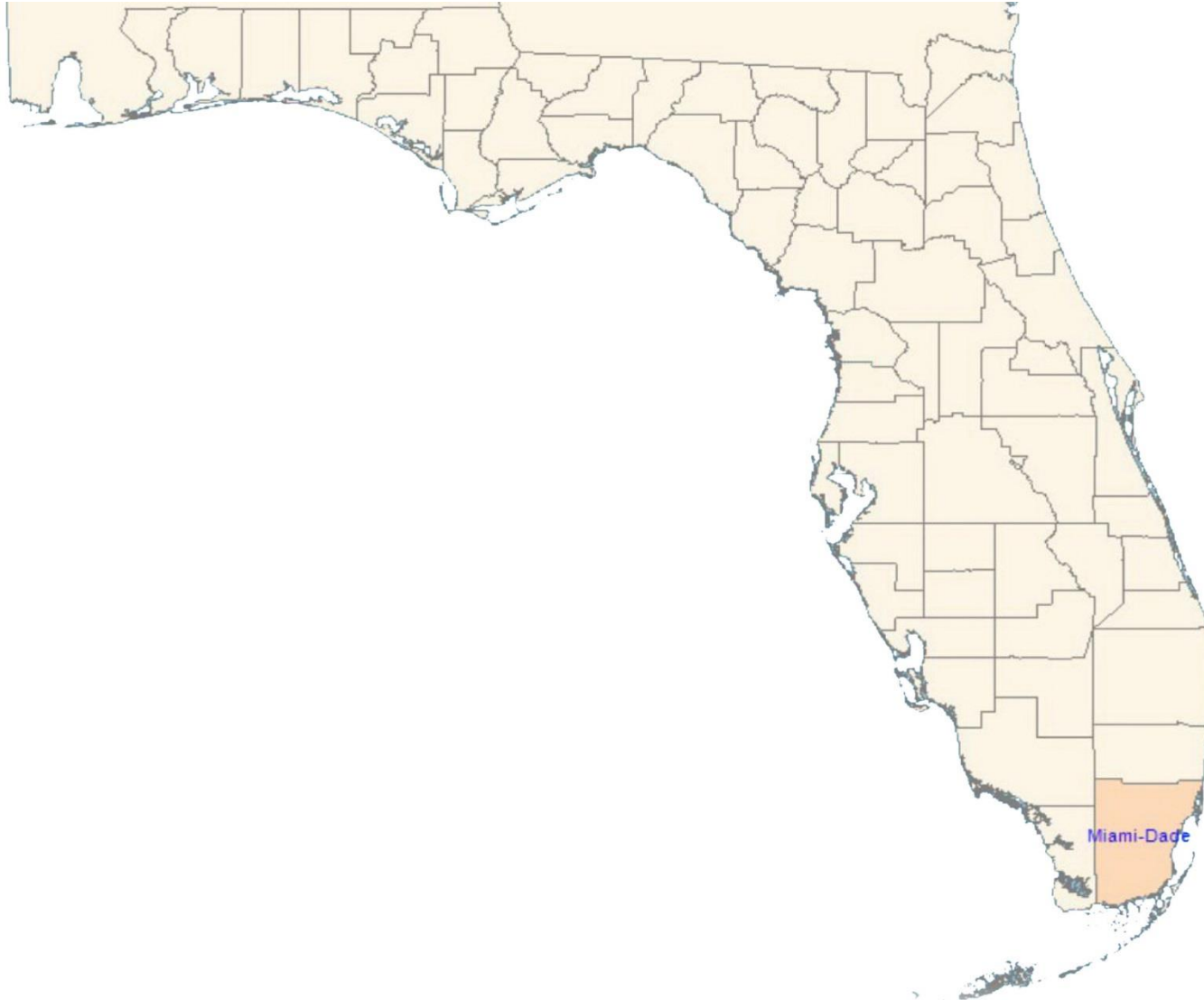
D-SNP H5190-002



D-SNP H5190-003



D-SNP H5190-004



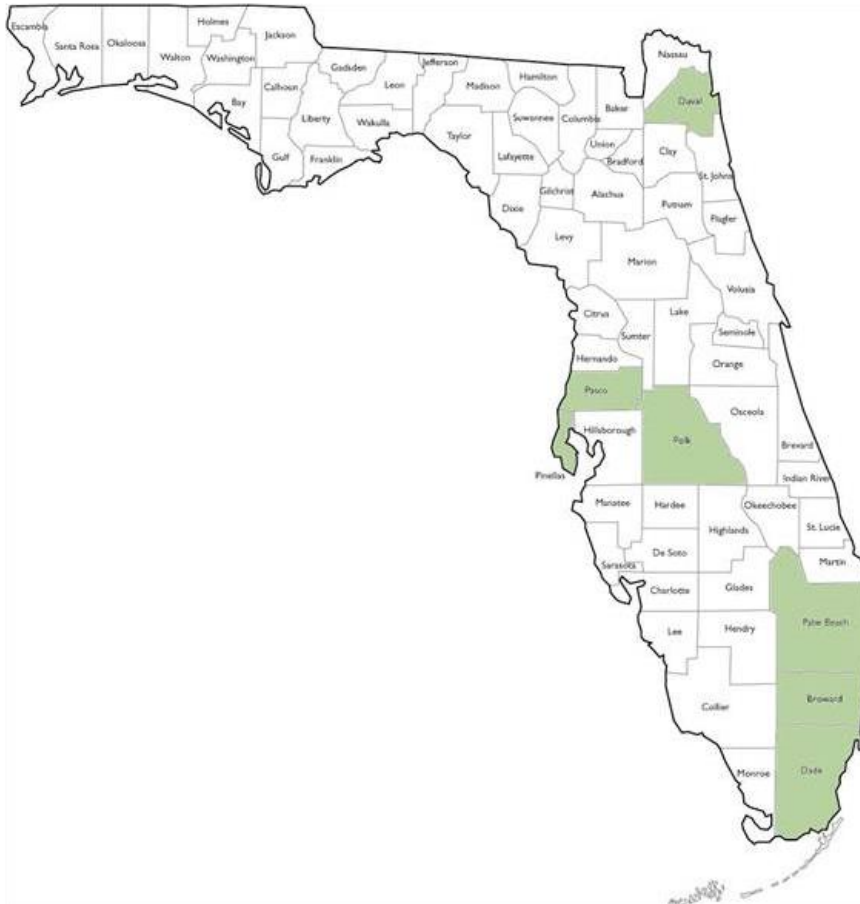
Counties

Baker, Duval, Hardee, Hernando, Lake, Manatee, Marion, Martin, Orange, Osceola, Polk, Seminole, Volusia, Hillsborough, Pasco, Pinellas, St. Lucie, Broward, Palm Beach & Miami-Dade

- \$0 Premium
- \$0 PCP/\$0 Specialist
- RX Coverage - Generics: \$0 Copay Tier 1 (preferred generics); All other drugs \$0-\$7.40 Copay
- No deductible
- \$3,400 MOOP

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2017 MAPD BENEFIT DESIGN



Our 2017
MAPD Plans
will be in 7
Counties

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2017 MAPD BENEFIT DESIGN SOUTH FL



	FLORIDA – H9276-001	FLORIDA – H9276-002
Service Area	Duval	Pasco, Pinellas and Polk
Monthly Premium	\$0.00	\$0.00
Doctor Visits	PCP:\$0copay Spec:\$15copay	PCP:\$0copay Spec:\$0copay
Maximum Out Of Pocket	\$5,900	\$3,400
Inpatient Hospital Care	\$195 copay days 1-6	\$0
Over-The-Counter Items	None	\$20 each month
Ambulance Services	\$200	\$225
Chiropractic Services	\$15copay	12 visits \$0copay
Diagnostic Tests, X-rays, Lab Services, and Radiology Services	Diag\$25/Lab\$25 Therap Rad svc 20% CT/MRI \$75 Xray \$25	Diag \$25/ Lab \$0 Therap Rad svc 20% CT/MRI \$25 Xray \$25
Emergency Care	\$75 waived 72hr admit no worldwide	\$50 waived 72hr admit no worldwide
Dental Services	Prevent: \$0 2 oral exam per yr clean/1xray Comprehensive: \$1,000 yearly cov Medicare 20%	Prevent: \$0 2 oral exam per yr clean/1xray Comprehensive: \$2,000yrly cov Medicare 20%
Hearing Services	\$0.00 Copay for 1 routine exam No hearing aids.	\$0.00 Copay for 1 routine exam No hearing aids.

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2017 MAPD BENEFIT DESIGN SOUTH FL



	FLORIDA – H9276-003	FLORIDA – H9276-004
Service Area	Broward and Palm Beach Counties	Miami-Dade County
Monthly Premium	\$0.00	\$0.00
Doctor Visits	PCP:\$0copay Spec:\$15copay	PCP:\$0copay Spec:\$0copay
Maximum Out Of Pocket	\$5,900	\$3,400
Inpatient Hospital Care	\$195 copay days 1-6	\$0
Over-The-Counter Items	None	\$20 each month
Ambulance Services	\$200	\$225
Chiropractic Services	\$15copay	12 visits \$0copay
Diagnostic Tests, X-rays, Lab Services, and Radiology Services	Diag\$25/Lab\$25 Therap Rad svc 20% CT/MRI \$75 Xray \$25	Diag \$25/ Lab \$0 Therap Rad svc 20% CT/MRI \$25 Xray \$25
Emergency Care	\$75 waived 72hr admit no worldwide	\$50 waived 72hr admit no worldwide
Dental Services	Prevent: \$0 2 oral exam per yr clean/1xray Comprehensive: \$1,000 yearly cov Medicare 20%	Prevent: \$0 2 oral exam per yr clean/1xray Comprehensive: \$2,000yrly cov Medicare 20%
Hearing Services	\$0.00 Copay for 1 routine exam \$750 allowable amount every three years	\$0.00 Copay for 1 routine exam \$750 allowable amount every three years

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Pharmacy Benefit

MAPD Pharmacy Information

- Network – Most major chain pharmacies are in our network, including Wal-Mart, Walgreens & CVS.
- Transition Period - We will cover one 30-day supply of plan-excluded, Medicare covered medications during the first 90 days of enrollment
- Mail Orders - Certain medications are available for a 90 day supply.
- Vendor is Homescripts.

	H9276-001	H9276-002
Annual Deductible	\$275 except tier 1&6	\$275 except tier 1&6
Tier 1 – One month supply	\$0	\$0
Tier 2 – One month supply	\$14	\$16
Tier 3 – One month supply	\$47	\$45
Tier 4 – One month supply	\$100	\$92
Tier 5 – One month supply	25%	25%
Tier 6 – One month supply	\$0	\$0
Additional Gap Coverage	Tier 1, 2 & 6	No Gap Coverage

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- Mail Orders - Certain medications are available for a 90 day supply.
- Vendor is Homescripts.

	H9276-003	H9276-004
Annual Deductible	\$100 except tier 1&6	No deductible
Tier 1 – One month supply	\$0	\$0
Tier 2 – One month supply	\$7	\$0
Tier 3 – One month supply	\$38	\$0
Tier 4 – One month supply	\$85	\$70
Tier 5 – One month supply	31%	33%
Tier 6 – One month supply	\$0	\$0
Additional Gap Coverage	Tier 1&6	Tier 1, 2, & 6

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D-SNP Plans Sizzles

Plan 001:

- Routine/Diagnostic Vision, \$0 co-pay for glasses, contacts, lenses and frames, \$300 coverage limit for eyewear every year
- Dental, \$2,000 comprehensive yearly
- Routine hearing exam, \$0 co-pay for 1 fitting, \$500 coverage limit for one hearing aid per year
- Over the Counter (OTC), \$30 per calendar month for certain over-the-counter drugs and supplies from our mail order pharmacy shipped free to the member's residence. Rx Direct – (877) 851-3994
- Gym Membership: Fitness program
- Transportation is 48 one-way trips to/from approved services
- Meals, 2 meals a day for up to 14 days following discharge
- 24 hours Nurseline: (877) 935-8024 / TTY 711
- NurseWise Personal Response System

Plan 002:

- Routine/Diagnostic Vision, \$0 co-pay for glasses, contacts, lenses and frames, \$200 coverage limit for eyewear every year
- Dental, \$1,000 comprehensive yearly
- Routine hearing exam, \$0 co-pay for 1 fitting, \$1000 coverage limit for one hearing aid per year
- Over the Counter (OTC), \$30 per calendar month for certain over-the-counter drugs and supplies from our mail order pharmacy shipped free to the member's residence. Rx Direct – (877) 851-3994
- Gym Membership: Fitness program
- Transportation is 24 one-way trips to/from approved services
- Meals, 2 meals a day for up to 14 days following discharge
- 24 hours Nurseline: (877) 935-8024 / TTY 711
- NurseWise is a free health information line, available 24/7 Personal Response System

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D-SNP Plans Sizzles

Plan 003:

Routine/Diagnostic Vision, \$0 co-pay for glasses, contacts, lenses and frames, \$300 coverage limit for eyewear per year

Dental, \$1,500 comprehensive yearly

Routine hearing exam, \$0 co-pay for 1 fitting, \$1000 coverage limit for one hearing aid per year

Over the Counter (OTC), \$40 per calendar month for certain over-the-counter drugs and supplies from our mail order pharmacy shipped free to the member's residence. Rx Direct – (877) 851-3994

Gym Membership: Fitness program

Transportation is 24 one-way trips to/from approved services

Meals, 2 meals a day for up to 14 days following discharge

24 hours Nurseline: (877) 935-8024 / TTY 711

Nurse-Wise is a free health information line, available 24/7

Personal Response System

Plan 004:

Routine/Diagnostic Vision, \$0 co-pay for glasses, contacts, lenses and frames, \$400 coverage limit for eyewear per year

Dental, \$2,000 comprehensive yearly

Routine hearing exam, \$0 co-pay for 1 fitting, \$1500 coverage limit for one hearing aid per year

Over the Counter (OTC), \$50 per calendar month for certain over-the-counter drugs and supplies from our mail order pharmacy shipped free to the member's residence. Rx Direct – (877) 851-3994

Gym Membership: Fitness program

Transportation is unlimited to/from approved services

Meals, 2 meals a day for up to 14 days following discharge

24 hours Nurseline: (877) 935-8024 / TTY 711

NurseWise is a free health information line, available 24/7

Personal Response System

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High Overview Of Our Providers

Central Florida

Hospitals

Baycare Health Systems

HMA

Calhoun Liberty Hospital

FL Hospitals

HCA – North Florida Division

HCS – South Atlantic

HCA – West Florida Division

Orlando Health

Shiners Hospital

St. Vincent's Medical Center

Doctor's Memorial Hospital

Fishermen's Hospital

Halifax Medical Centers

Lakeland Regional Medical Center

Sarasota Memorial Hospitals

PCP Groups:

FL Family Primary

Family Care Partners

Jay Care Medical

Bond Clinic

Suncoast Medical Clinic

Central Florida Health Care

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Southern Florida

Hospitals

- ✓ Tenet Hospital Network
- ✓ Jackson Health Systems
- ✓ HCA Hospitals
- ✓ Larkin Community
- ✓ Westchester General
- ✓ Jupiter Medical Center
- ✓ North Broward Hospital District

PCP Groups:

- ✓ Community Medical Group
- ✓ Interamerican Medical Center
- ✓ Primenet Medical
- ✓ Senior Medical Associates
- ✓ Sunset Strip Medical Center
- ✓ Doctor's Medical Center
- ✓ American Care of SFL
- ✓ Fox Medical Center
- ✓ Biscayne Park Medical

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Who To Contact?



Florida Market – Support Team

Central FL Sales Manager: Ryan Butterfield, ryan.m.butterfield@centene.com (813)284-1304

South FL Sales Manager: Luis Fortun, Lfortun@centene.com (305)360-3784

Sales Coordinator: Luisa Polanco, lpolanco@centene.com, (866)796-0530 x43345

Member Services: SNP: (877) 935 8022; MAPD: (844) 293-2636 TTY/TDD Users: 711

MedicareAgentServices@Centene.com

Market Office Address

Tampa

3505 E. frontage Rd
Suite 300
Tampa, FL 33607

Jacksonville

8301 Cypress Plaza
Suite 124
Jacksonville, FL 32256

Orlando

495 N Keller Road
Suite 390
Maitland, FL 32751

Sunrise

1301 International Parkway
Suite 400
Sunrise, FL. 33323