

Make the most of your 2018 Medicare Advantage sales opportunities.



## 2018 Allwell Product Training Available 7/31/17!

We are proud to announce that the 2018 Allwell National Product Training and Centene General Sales Compliance Training are available today, July 31, 2017!

Dear Valued Medicare Producer,

Centene encourages producers to certify prior to 10/15/17 so they can be ready to sell when 2018 AEP (Annual Election Period) begins!

Producers are required to certify/recertify annually to sell 2018 MA/MAPD plans, and be eligible to receive commissions. Annual certification requirements must be met prior to marketing and/or selling Centene MA/MAPD plans for a 2018 effective date.

AHIP's Medicare training also includes the CMS Fraud, Waste & Abuse and CMS General Compliance training. Successful completion of these courses will meet Centene's CMS Fraud Waste & Abuse and CMS General Compliance training requirements.

### Important Reminders!

- Producers who do not intend to sell Centene MA/MAPD plans for 2018 must still meet the certification requirements listed below prior to 12/31/2017 in order to be eligible to receive renewal commissions.
- Access to AHIP 2018 certification training program has been available since June 22, 2017 through our Co-branded AHIP website.
- Centene will accept your certification if you have taken the AHIP certification course through another plan sponsor, however if you take the training through our Co-branded AHIP site **you may take advantage of our offered discount.**

To complete the 2018 Medicare Training & Certification, Follow the Simple Process Below:

**[STEP 1: Get 2018 Medicare Certified!](#)**

- Go to our AHIP Site on or after June 22, 2017 at

<https://allwell.cmpsystem.com> to access the 2018 AHIP training.

- Here is a user guide to assist in the registration process: [2018 Allwell Product Training Guide](#)
- Once you are on the AHIP Home Page you can navigate to the "Create a New Account" link on the webpage under the "First Time Visitor?" section.
- Note: As an existing producer you can continue to the User Login section to access your training and view details about our offered discount.
- Complete the 2018 AHIP, Fraud Waste & Abuse and Compliance Exam. Producers must receive a passing score of 90% on the test. (If you have completed the AHIP exam through another plan, there are no additional actions you need to take at this time.)

#### [Step 2: Complete required trainings](#)

\* 2018 National Product Trainings including the Centene General Sales Compliance Training. Once you complete this training, print the PDF of your Training Certificate of Completion and retain for your records.

These trainings are hosted on the Co-Branded AHIP Site. <https://allwell.cmpsystem.com>

**COMING SOON!** Local 2018 plan orientation meetings will be scheduled to enhance your product training. Please look for future emails on dates, times & locations for these orientations. We strongly encourage you attend these sessions to get detailed information on:

- \* [Network overview](#)
- \* [Sales Support](#)
- \* [Competitive Analysis](#)
- \* [Sneak peek into the Ascend enrollment tool and Value Based Enrollment programs.](#)

#### [Step 3: Receive a confirmation email](#)

\* A confirmation email will be sent by the Medicare Broker Contracting Department in 5 to 7 business days advising that all required training has been completed.

\* Producers and Agents **CANNOT** conduct Medicare sales presentations nor submit member applications until this confirmation email is received.

#### [Getting Help](#)

If you have any questions regarding this process, please contact Centene Medicare Broker Services at:

**Phone:** 1-844-202-6811

#### **Office Hours:**

**Monday - Friday**

**9 a.m. to 5 p.m. all time zones**

**(Excluding holidays)**

**Email:** [medicarebrokerservices@centene.com](mailto:medicarebrokerservices@centene.com)

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## **Centene ranks #66 on the Fortune 500 List!!**

*We are proud to be listed as #66 on the Fortune 500 list!*

Our company provides programs and services to government healthcare programs. We are the country's largest Medicaid managed care organization.

See our current standing: <http://fortune.com/fortune500/centene/>