

Quality health plans & benefits
Healthier living
Financial well-being
Intelligent solutions



Power up with Aetna Medicare

First Look at Aetna's 2014
Individual Medicare Advantage
Product Offering



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Mid-America	Northeast	Southeast	West
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Power up with Aetna Medicare this AEP!

To be successful today, it takes more than the right carrier, value and plan options. It takes faster, smarter connections to the resources and insights you and your clients need. When you're selling Aetna, you're best-in-class.

Get certified and power up with Aetna Medicare today.

If you have any questions, please contact your local Broker Representative. If you work with a General Agent or Field Marketing Organization, contact them directly to learn about selling Aetna Individual Medicare products.

A recognized leader in health insurance, Aetna has 163 years of insurance expertise, including more than 40 years serving Medicare members. Aetna Medicare Advantage plans (MA, MAPD) are available in 20 states plus D.C., and our standalone Medicare prescription drug plans (PDP) are in all 50 states.

We are pleased to provide you with a high level overview of Aetna's 2014 Individual Medicare Advantage product and service area information, which are pending CMS approval.

163

years of insurance expertise

40

years serving Medicare

20

states plus D.C.

58

new counties

132

counties with

\$0

premium plans

For the first time since 2010, Aetna has expanded its Individual Medicare Advantage product offering. Here are some highlights:

- We've added 58 new counties; 54 of them will have \$0 premium plans*
- We have more \$0 premium plans than ever before – 132 out of 183 counties will have \$0 premium plan options
- No cost fitness facility membership available for all plans
- Travel Advantage benefit available for all HMO plans (in network coverage that travels with the member)
 - PPO members also have access to the National Aetna MA network at in network costs
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with many plans having coverage in the gap
- \$0 comprehensive annual physical exam

Plans may also include hearing, vision and optional supplemental dental coverage. There's even a transportation benefit in some service areas. Check with your local Broker Representative to see what is available in your market.

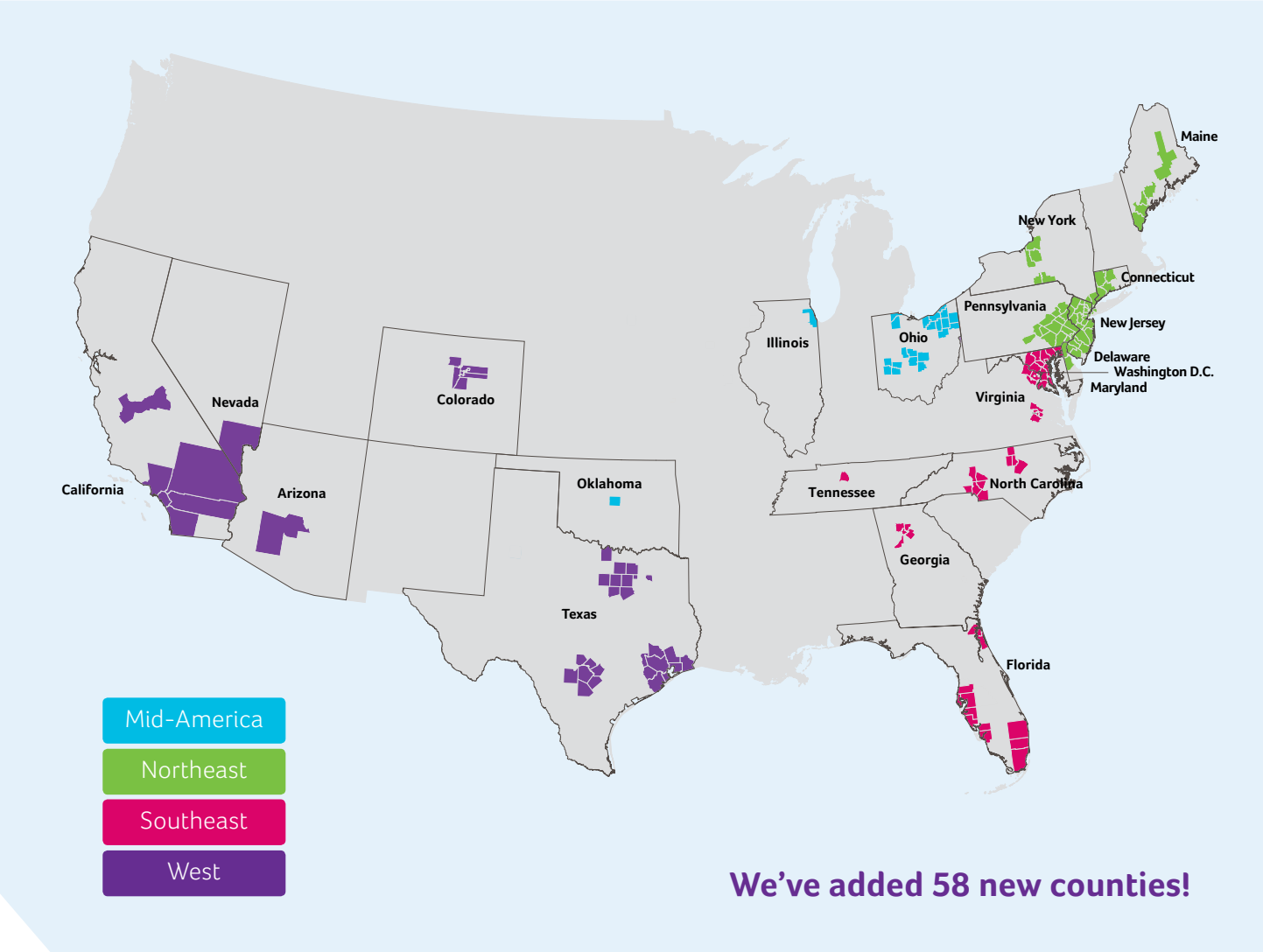
All producers are required to be certified, licensed and appointed before engaging in any sales-related activities involving 2014 Aetna Medicare Individual plans (MA, MAPD, PDP). Don't miss out on your chance to power up your portfolio with Aetna Medicare this AEP!

*Member is still responsible for the Part B premium in addition to the monthly plan premium.

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Mid-America Northeast Southeast West

2014 Individual Medicare Advantage Product Offering



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Mid-America		Northeast		Southeast		West	
MA		NE		SE		W	
<p>Illinois Cook</p> <p>Ohio Butler Clark Clermont Cuyahoga Delaware Fairfield Franklin Geauga Greene Hamilton Lake Licking</p>	<p>Lorain Lucas Mahoning Medina Miami Montgomery Portage Stark Summit Trumbull Union Warren Wood</p> <p>Oklahoma Oklahoma</p>	<p>Connecticut Fairfield Hartford Litchfield New Haven</p> <p>Delaware Kent New Castle</p> <p>Maine Androscoggin Cumberland Kennebec Penebscot York</p> <p>New Jersey Atlantic Bergen Burlington Camden Cumberland Essex Gloucester Hudson Hunterdon Mercer Middlesex Monmouth Morris Ocean Passaic Salem Somerset</p>	<p>Sussex Union Warren</p> <p>New York Bronx Broome Cayuga Kings New York Onondaga Oswego Queens Richmond Rockland Tioga Westchester</p> <p>Pennsylvania Berks Bucks Carbon Chester Cumberland Dauphin Delaware Lancaster Lebanon Lehigh Monroe Montgomery Northampton Philadelphia Schuylkill</p>	<p>District of Columbia District of Columbia</p> <p>Florida Broward Charlotte Duval Hillsborough Lee Manatee Miami-Dade Palm Beach Pasco Pinellas Saint Johns Sarasota</p> <p>Georgia Cherokee Cobb DeKalb Forsyth Fulton Gwinnett</p> <p>Maryland Anne Arundel Baltimore Baltimore City Calvert Carroll Cecil Charles</p>	<p>Frederick Harford Howard Montgomery Prince George's</p> <p>North Carolina Cabarrus Durham Gaston Iredell Mecklenburg Orange Person Rowan Union Wake</p> <p>Tennessee Davidson</p> <p>Virginia Alexandria City Arlington Chesterfield Faifax Fairfax City Falls Church City Hanover Henrico Loudoun Manassas City Manassas Park City Prince William Richmond City</p>	<p>Arizona Maricopa</p> <p>California Fresno Kern Los Angeles Orange Riverside San Bernardino San Diego</p> <p>Colorado Adams Arapahoe Boulder Broomfield Denver Douglas Jefferson</p> <p>Nevada Clark</p>	<p>Texas Atascosa Bexar Brazoria Chambers Collin Comal Dallas Denton Ellis Fort Bend Galveston Guadalupe Harris Jefferson Johnson Kendall Liberty Medina Montague Montgomery Parker Rains Rockwall San Jacinto Tarrant Waller Wilson</p>

Bold = 2014 Expansion Counties.

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Mid-America Northeast Southeast West

Illinois



Number of Medicare eligibles*

Chicago	744,317
Total	744,317



Strong Network

- One of the largest hospital networks in Cook county of any MA carrier



Plan Highlights

- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast Southeast West

Illinois
Chicago Area

Cook

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$0	\$35	\$50	\$260 copay per day for 1-7 days	\$6,700 In-Network
Aetna Medicare Standard Plan (PPO) NR	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

Stars shown represent 2013 Overall Star Ratings. "NR" indicates that the plan is not yet rated.

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Mid-America Northeast Southeast West

Ohio

Number of Medicare eligibles*

↕ = Expanded Area NEW = New Area

Akron-Canton ↕	199,080
Cincinnati ↕	250,109
Cleveland ↕	381,089
Columbus ↕	235,288
Dayton NEW	174,275
Toledo ↕	95,254
Youngstown NEW	96,789

Total 1,431,884

Strong Network

- Unique collaborative relationships with Cleveland Clinic (Cuyahoga county), Central Ohio Primary Care Physicians (Franklin/Delaware counties), ProMedica, Toledo Clinic and Oregon Clinic (Lucas County)
- Excellent network in Cuyahoga/ Summit counties: Cleveland Clinic, University Hospital, Metro, Akron General, Summa Health Systems; Franklin/Delaware counties: Ohio Health, OSU, Mt. Carmel; and Lucas County: Mercy, ProMedica, UT Medical Center

Plan Highlights

- Added 19 new counties
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast Southeast West

Ohio

Akron-Canton Area ↕ **Expanded**

Portage & Stark NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network

Summit

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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Mid-America Northeast Southeast West

Ohio

Cincinnati Area 📍 **Expanded**

Butler, Clermont & Warren NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network

Hamilton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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Mid-America	Northeast	Southeast	West
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Ohio

Cleveland Area ▶ Expanded

Geauga, Lake, Lorain, Medina NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network

Cuyahoga

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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Mid-America	Northeast	Southeast	West
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Ohio

Columbus Area 📍 Expanded

Fairfield, Licking & Union NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$15	\$35	\$265 copay per day for 1-6 days	\$6,700 In-Network

Delaware & Franklin

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$15	\$35	\$265 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$10	\$40	\$265 copay per day for 1-7 days	\$3,400 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

Dayton Area NEW

Clark, Greene, Miami & Montgomery NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$10	\$40	\$250 copay per day for 1-7 days	\$3,200 In-Network

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Mid-America Northeast Southeast West

Ohio

Toledo Area NEW Expanded

Wood NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network

Lucas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

Youngstown Area NEW

Mahoning & Trumbull NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network


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Mid-America Northeast Southeast West

Oklahoma




Number of Medicare eligibles*

Oklahoma	110,518
Total	110,518



Strong Network

- Network includes INTEGRIS Baptist Medical Center



Plan Highlights

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast Southeast West

Oklahoma

Oklahoma Area

Oklahoma

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$42	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America **Northeast** Southeast West

Connecticut

Number of Medicare eligibles*

Connecticut	481,969
Total	481,969

Strong Network

- Norwalk Hospital now participating in Aetna’s Medicare network
- Network includes collaborative relationships with ProHealth, PriMed and the Connecticut Medical Society IPA

Plan Highlights

- \$0 premium plan options
- No referrals needed with Open Access HMO & PPO plan options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America **Northeast** Southeast West

Connecticut

Connecticut Area

Fairfield, Hartford, Litchfield & New Haven

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★	\$0	\$20	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★	\$107	\$10	\$30	\$275 copay per day for 1-6 days	\$3,400 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$99	\$10	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America **Northeast** Southeast West

Delaware

Number of Medicare eligibles*

↕ = Expanded Area

Delaware ↕ **113,681**

Total 113,681

Strong Network

- Delaware members may use providers in Pennsylvania and Maryland
- Network includes St. Francis Hospital-Wilmington, Christiana Hospital and Alfred I. Dupont Hospital

Plan Highlights

- Added 1 new county
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America **Northeast** Southeast West

Delaware

Delaware Area ↕ **Expanded**

Kent **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$36	\$10	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$122	\$5	\$35	\$205 copay per day for 1-6 days	\$6,700 In-Network

New Castle

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$36	\$10	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$122	\$5	\$35	\$205 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★★	\$179	\$15	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America **Northeast** Southeast West

Maine



Number of Medicare eligibles*

↕ = Expanded Area

Maine ↕ **176,632**

Total 176,632



Strong Network

- Network includes collaborative relationships with Central and Western Maine PHO, Maine Medical Center PHO, Maine Network for Health, Novahealth, Kennebec Region PHO and Primecare Physician Association



Plan Highlights

- Added 2 new counties
- \$0 premium plan options
- \$0 Primary Care Doctor copay option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America **Northeast** Southeast West

Maine

Maine Area ↕ **Expanded**

Androscoggin & Kennebec **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$5	\$35	\$225 copay per day for 1-7 days	\$5,900 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$150 copay per day for 1-10 days	\$3,400 In-Network

Cumberland, Penobscot & York

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$5	\$35	\$225 copay per day for 1-7 days	\$5,900 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$56	\$0	\$25	\$150 copay per day for 1-10 days	\$3,400 In-Network

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Mid-America **Northeast** Southeast West

New Jersey

Number of Medicare eligibles*

↕ = Expanded Area

Northern ↕	1,041,400
Southern	355,612
Total	1,397,012

Strong Network

- Network includes Cooper University Hospital, Virtua, and Atlantic Health System
- New Jersey members may use providers in Pennsylvania, New York and any U.S. state as long as they are in our Aetna network

Plan Highlights

- Added 3 new counties
- \$0 premium plan options (MA Only) in Northern NJ
- \$0 Primary Care Doctor copay option in Northern NJ
- No referrals needed with Open Access HMO options available in Northern NJ
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

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Mid-America	Northeast	Southeast	West
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New Jersey

Northern New Jersey Area ↕ Expanded

Hunterdon, Somerset & Warren NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network

Bergen, Monmouth & Union

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network

Essex, Hudson & Ocean

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Value Plan (HMO) ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$68	\$20	\$45	\$220 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$195	\$5	\$35	\$200 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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*Medicare Advantage only

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Mid-America **Northeast** Southeast West

New Jersey

Northern New Jersey Area **Expanded**

Middlesex, Morris & Passaic

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$68	\$20	\$45	\$220 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$195	\$5	\$35	\$200 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

Sussex

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Value Plan (HMO) ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network

Stars shown represent 2013 Overall Star Ratings. "NR" indicates that the plan is not yet rated.

*Medicare Advantage only

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Mid-America **Northeast** Southeast West

New Jersey

Southern New Jersey Area

Atlantic, Burlington, Camden, Cumberland, Gloucester & Salem

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$102	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

Mercer

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$66	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America **Northeast** Southeast West

New York

Number of Medicare eligibles*

Bronx, Kings and Richmond	583,858
Hudson Valley	208,950
New York and Queens	568,553
Upstate	172,943
Total	1,534,304

Strong Network

- Seamless multi-state network

Plan Highlights

- \$0 premium plan options
- \$0 Primary Care Doctor copay options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- No referrals needed with Open Access HMO and PPO plan options available in Metro NY and Upstate NY
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids and eyewear in Upstate NY

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America **Northeast** Southeast West

New York

Bronx, Kings & Richmond Area

Bronx & Kings

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★	\$0	\$0	\$30	\$195 copay per day for 1-10 days	\$3,400 In-Network
Aetna Medicare Value Plan (HMO) ★★★★	\$39	\$0	\$20	\$400 per stay	\$3,200 In-Network

Richmond

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★	\$0	\$0	\$30	\$195 copay per day for 1-10 days	\$3,400 In-Network
Aetna Medicare Value Plan (HMO) ★★★★	\$39	\$0	\$20	\$400 per stay	\$3,200 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America **Northeast** Southeast West

New York

Hudson Valley Area

Rockland & Westchester

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★	\$88	\$20	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network

New York & Queens Area

New York & Queens

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★	\$0	\$5	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Upstate New York Area

Broome, Cayuga, Onondaga, Oswego & Tioga

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★	\$0	\$0	\$35	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America

Northeast

Southeast

West

Pennsylvania



Number of Medicare eligibles*

Central	321,265
Lehigh Valley	165,098
Philadelphia	237,752
Southeastern	427,995
Total	1,152,110



Key Providers

- Network includes Doylestown Hospital, Main Line Health System, Crozer-Keystone Health System, Einstein Medical Center Montgomery, Lancaster General Hospital, Lehigh Valley Hospital, Hospital of the University of Pennsylvania, and Jefferson Health System



Plan Highlights

- \$0 premium plan options (MA-Only)
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America **Northeast** Southeast West

Pennsylvania

Central Pennsylvania Area

Berks, Lancaster, Lebanon & Schuylkill

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$139	\$15	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Cumberland & Dauphin

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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*Medicare Advantage only

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Mid-America **Northeast** Southeast West

Pennsylvania

Lehigh Valley Area

Carbon, Lehigh, Monroe & Northampton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$139	\$15	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Philadelphia Area

Philadelphia

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$75	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$170	\$20	\$40	\$250 copay per day for 1-6 days	\$6,700 In-Network

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*Medicare Advantage only

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Mid-America **Northeast** Southeast West

Pennsylvania

Southeastern Pennsylvania Area

Bucks, Chester & Delaware

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$25	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$69	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$164	\$10	\$30	\$275 copay per day for 1-6 days	\$6,700 In-Network

Montgomery

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$25	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$109	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$189	\$15	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America Northeast **Southeast** West

District of Columbia

Number of Medicare eligibles*

Washington	83,767
Total	83,767

Strong Network

- Network includes every hospital in D.C. area, except Children’s National Medical Center

Plan Highlights

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

District of Columbia

Washington D.C. Area

District of Columbia

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Standard Plan (HMO) NR	\$23	\$5	\$40	\$250 copay per day for 1-7 days	\$6,700 In-Network
Aetna Medicare Premier Plan (PPO) NR	\$85	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast **Southeast** West

Florida



Number of Medicare eligibles*

Jacksonville	167,864
South	943,807
Southwest	394,237
Tampa	503,406
Total	2,009,314



Strong Network

- Collaborative relationships with Baptist Primary Care, First Coast Primary Care and Family Care Partners in Jacksonville and Intercoastal Medical Group in Sarasota
- Excellent network in Palm Beach and Broward in South Florida; unique relationship with Cleveland Clinic and Boca Regional
- Only MAPD carrier in Southwest Florida contracted with Sarasota Memorial Hospital and First Physicians Group
- Strong MAPD plan in Tampa offering three provider collaboration partners (Diagnostic Clinic, PHC of Pinellas and BayCare)



Plan Highlights

- \$0 premium plan options
- \$0 Primary Care Doctor copay option in Southwest Florida
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap for select HMO plans
- No cost fitness facility membership available
- \$0 hearing and vision screenings and access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

Florida

Jacksonville and South Florida Area

Duval, Saint Johns, Broward, Miami-Dade & Palm Beach

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Southwest Florida Area

Charlotte, Lee, Manatee & Sarasota

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$30	\$235 copay per day for 1-7 days	\$4,900 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast **Southeast** West

Florida

Tampa Area

Hillsborough & Pinellas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$0	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Pasco

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
Aetna Medicare Premier Plan (PPO) ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast **Southeast** West

Georgia



Number of Medicare eligibles*

Atlanta	397,162
Total	397,162



Strong Network

- Market-leading network includes **exclusive** arrangement with the Emory Patient Center Medical Home, which does not accept other MA carriers



Plan Highlights

- \$0 premium plan options
- No referrals needed with Open Access HMO & PPO plan options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- Free transportation to and from doctor appointments
- No cost fitness facility membership available
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

Georgia

Atlanta Area

Cherokee

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★	\$0	\$10	\$35	\$260 copay per day for 1-7 days	\$4,200 In-Network
Aetna Medicare Premier Plan (HMO) ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network

Cobb

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Premier Plan (HMO) ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network

Dekalb, Forsyth, Fulton & Gwinnett

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★	\$0	\$10	\$35	\$260 copay per day for 1-7 days	\$4,200 In-Network
Aetna Medicare Premier Plan (HMO) ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network
Aetna Medicare Standard Plan (PPO) ★★★★☆	\$45	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined


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Mid-America Northeast **Southeast** West

Maryland




Number of Medicare eligibles*

Baltimore	732,305
Total	732,305



Strong Network

- Comprehensive network participating with major hospital systems, including University of Maryland Medical System, Greater Baltimore Medical Center, Harbor Hospital Center, Mercy Hospital System, and MedStar



Plan Highlights

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

Maryland

Baltimore Area

Anne Arundel, Baltimore, Baltimore City, Calvert, Carroll, Cecil, Charles, Frederick, Harford, Howard, Montgomery & Prince Georges

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Basic Plan (HMO) ★★★★☆	\$19	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Standard Plan (HMO) ★★★★☆	\$49	\$20	\$50	\$295 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America Northeast **Southeast** West

North Carolina NEW



Number of Medicare eligibles*

NEW = New Area

Charlotte NEW	254,925
Raleigh-Durham NEW	167,350
Total	422,275



Strong Network

- Contracted with all major hospital systems in Raleigh, including Duke, UNC and WakeMed
- Charlotte network includes Carolina Health System and Novant Health System hospitals



Plan Highlights

- \$0 premium
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- Free transportation to and from doctor appointments
- \$0 hearing and vision screenings with hearing aids and eyewear allowances
- In network coverage that travels with the member

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

North Carolina NEW

Charlotte Area NEW

Cabarrus, Gaston, Iredell, Mecklenburg, Rowan & Union NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$0	\$10	\$40	\$275 copay per day for 1-6 days	\$4,200 In-Network

Raleigh-Durham Area NEW

Durham, Orange, Person & Wake NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$0	\$5	\$35	\$275 copay per day for 1-6 days	\$4,200 In-Network

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Mid-America Northeast **Southeast** West

Tennessee



Number of Medicare eligibles*

Nashville	85,412
Total	85,412



Strong Network

- Network includes Baptist Memorial Hospital - Memphis and Vanderbilt University Medical Center



Plan Highlights

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings and access to hearing aids, eyewear and dental services

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Mid-America Northeast **Southeast** West

Tennessee

Nashville Area

Davidson

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$40	\$10	\$35	\$275 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America Northeast **Southeast** West

Virginia



Number of Medicare eligibles*

NEW = New Area

Northern	231,027
Richmond NEW	139,857
Total	370,884



Strong Network

- In Northern VA, 100% of all hospitals participate in our network, including Inova Health System



Plan Highlights

- \$0 premium in Richmond
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap (except HMO in Northern VA)
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with hearing aids and eyewear allowances

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Mid-America Northeast **Southeast** West

Virginia

Northern Virginia Area

Alexandria City, Arlington, Fairfax, Fairfax City, Falls Church City, Loudoun, Manassas City, Manassas Park City & Prince William

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$38	\$10	\$40	\$250 copay per day for 1-6 days	\$5,200 In-Network
Aetna Medicare Standard Plan (PPO) NR	\$75	\$15	\$40	\$250 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

Richmond Area NEW

Chesterfield, Hanover, Henrico & Richmond City NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Value Plan (HMO) NR	\$0	\$5	\$35	\$260 copay per day for 1-7 days	\$5,500 In-Network

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Mid-America Northeast Southeast **West**

Arizona



Number of Medicare eligibles*

Arizona	544,177
Total	544,177



Strong Network

- Network includes Integrated Medical Services, Inc., Banner Primary Care Physicians Arizona LLC, Banner Thunderbird Medical Center, St. Joseph’s Hospital and Medical Center, and Abrazo Medical Group



Plan Highlights

- 4 STAR rating plan
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast Southeast **West**

Arizona

Arizona Area

Maricopa

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★	\$0	\$10	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network

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Mid-America Northeast Southeast **West**

California



Number of Medicare eligibles*

Bakersfield	99,896
Central Valley	117,745
Inland Empire	539,789
Los Angeles	1,684,554
San Diego	432,848
Total	2,874,832



Strong Network

- Fresno includes Santé Community Physicians, Fresno Heart and Surgical Hospital, and Clovis Fresno Community Hospital and Medical Center
- Kern includes Bakersfield Family Medical Group/Heritage Provider Network, and Bakersfield Memorial Hospital
- Los Angeles includes HealthCare Partners and Torrance Memorial Medical Center
- Orange includes St. Joseph Heritage Medical Group/Hospital Affiliated Physicians and St. Jude Heritage Medical Group/Affiliated Physicians
- Riverside/San Bernardino includes PrimeCare, Riverside Physician Network, Loma Linda University Medical Center-Murrieta and Beaver Medical Group
- San Diego includes Arch Health Partners, Mercy Physician Medical Group and Primary Care Associates Medical Group



Plan Highlights

- \$0 premium HMO option in all service areas
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- \$0 copay for Primary Care and Specialist Doctor visits in all service areas
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$2,000 max out of pocket for Orange County Value Plan
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America

Northeast

Southeast

West

California

Bakersfield Area

Kern

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$0 copay	\$3,400 In-Network

Central Valley Area

Fresno

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network

Inland Empire Area

Riverside & San Bernardino

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$3,400 In-Network

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Mid-America

Northeast

Southeast

West

California

Los Angeles Area

Los Angeles

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network

Orange

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network
Aetna Medicare Value Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$0 copay	\$2,000 In-Network

San Diego Area

San Diego

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$4,900 In-Network


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Mid-America Northeast Southeast **West**

Colorado




Number of Medicare eligibles*

Colorado	362,237
Total	362,237



Strong Network

- Network includes Exempla Physician Network, Rocky Mountain Medical Group, Boulder Valley IPA, and University of Colorado Hospital



Plan Highlights

- \$0 premium HMO available in all service areas except Arapahoe and Jefferson counties
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America

Northeast

Southeast

West

Colorado

Colorado Area

Adams, Boulder, Broomfield, Denver & Douglas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) NR	\$40	\$25	\$45	\$264 copay per day for 1-7 days	\$4,400 In-Network
Aetna Medicare Value Plan (HMO) NR	\$0	\$5	\$45	\$264 copay per day for 1-7 days	\$6,700 In-Network
Aetna Medicare Select Plan (PPO) NR	\$85	\$25	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

Arapahoe & Jefferson

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) NR	\$40	\$25	\$45	\$264 copay per day for 1-7 days	\$4,400 In-Network
Aetna Medicare Select Plan (PPO) NR	\$85	\$25	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast Southeast **West**

Nevada



Number of Medicare eligibles*

Nevada	268,046
Total	268,046



Strong Network

- One of the largest selections of Individual Physician networks in Clark County
- Network includes St. Rose Dominican Hospital-San Martin Campus, St. Rose Dominican Hospital-Siena Campus, and University Medical Center



Plan Highlights

- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- \$0 copay for Primary Care Doctor visits on HMO plan
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America

Northeast

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West

Nevada

Nevada Area

Clark

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) NR	\$0	\$0	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network
Aetna Medicare Select Plan (PPO) NR	\$71	\$25	\$50	\$264 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast Southeast **West**

Texas



Number of Medicare eligibles*

↕ = Expanded Area

Dallas/Fort Worth ↕	708,384
Houston ↕	700,214
San Antonio ↕	309,795
Total	1,718,393

Strong Network

- Network includes Baylor Health Care System and Genesis in Dallas, Memorial Hermann Hospital System in Houston, Texas Health Resources in Tarrant (PPO only), Baptist, Methodist and Alamo City Medical Group in San Antonio

Plan Highlights

- Added 19 new counties
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

*MA State/County Penetration – May 2013, CMS.gov

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Mid-America

Northeast

Southeast

West

Texas

Dallas/Fort Worth Area 📍 Expanded

Ellis, Johnson, Montague, Parker, Rains & Rockwall NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$265 copay per day for 1-6 days	\$3,400 In-Network

Collin, Dallas & Denton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$0	\$0	\$30	\$250 copay per day for 1-6 days	\$3,400 In-Network
Aetna Medicare Value Plan (PPO) ★★★★☆	\$78	\$20	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Tarrant

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$29	\$15	\$40	\$250 copay per day for 1-6 days	\$6,700 In-Network
Aetna Medicare Value Plan (PPO) ★★★★☆	\$78	\$20	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast Southeast **West**

Texas

Houston Area **Expanded**

Brazoria, Chambers, Fort Bend, Galveston, Jefferson, Liberty, San Jacinto & Waller **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$15	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network

Harris & Montgomery

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$0	\$10	\$40	\$250 copay per day for 1-5 days	\$4,900 In-Network
Aetna Medicare Value Plan (PPO) ★★★★☆	\$79	\$10	\$40	\$260 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast Southeast **West**

Texas

San Antonio Area **Expanded**

Atascosa, Guadalupe, Kendall, Medina & Wilson **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Select Plan (HMO) ★★★★☆	\$0	\$5	\$30	\$185 copay per day for 1-7 days	\$3,400 In-Network

Bexar & Comal

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
Aetna Medicare Premier Plan (HMO) ★★★★☆	\$0	\$5	\$40	\$150 copay per day for 1-7 days	\$3,400 In-Network
Aetna Medicare Value Plan (PPO) ★★★★☆	\$54	\$20	\$40	\$260 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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