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Intelligent solutions

aetna®

# Power up with Aetna Medicare

First Look at Aetna's 2014  
Individual Medicare Advantage  
Product Offering



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## Power up with Aetna Medicare this AEP!

To be successful today, it takes more than the right carrier, value and plan options. It takes faster, smarter connections to the resources and insights you and your clients need. When you're selling Aetna, you're best-in-class.

**Get certified and power up with Aetna Medicare today.**

If you have any questions, please contact your local Broker Representative. If you work with a General Agent or Field Marketing Organization, contact them directly to learn about selling Aetna Individual Medicare products.

**A recognized leader in health insurance, Aetna has 163 years of insurance expertise, including more than 40 years serving Medicare members. Aetna Medicare Advantage plans (MA, MAPD) are available in 20 states plus D.C., and our standalone Medicare prescription drug plans (PDP) are in all 50 states.**

We are pleased to provide you with a high level overview of Aetna's 2014 Individual Medicare Advantage product and service area information, which are pending CMS approval.

**163**  
years of insurance expertise

**40**  
years serving Medicare

**20**  
states plus D.C.

**58**  
new counties

**132**  
counties with

**\$0**  
premium plans

For the first time since 2010, Aetna has expanded its Individual Medicare Advantage product offering. Here are some highlights:

- We've added 58 new counties; 54 of them will have \$0 premium plans\*
- We have more \$0 premium plans than ever before – 132 out of 183 counties will have \$0 premium plan options
- No cost fitness facility membership available for all plans
- Travel Advantage benefit available for all HMO plans (in network coverage that travels with the member)
  - PPO members also have access to the National Aetna MA network at in network costs
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with many plans having coverage in the gap
- \$0 comprehensive annual physical exam

Plans may also include hearing, vision and optional supplemental dental coverage. There's even a transportation benefit in some service areas. Check with your local Broker Representative to see what is available in your market.

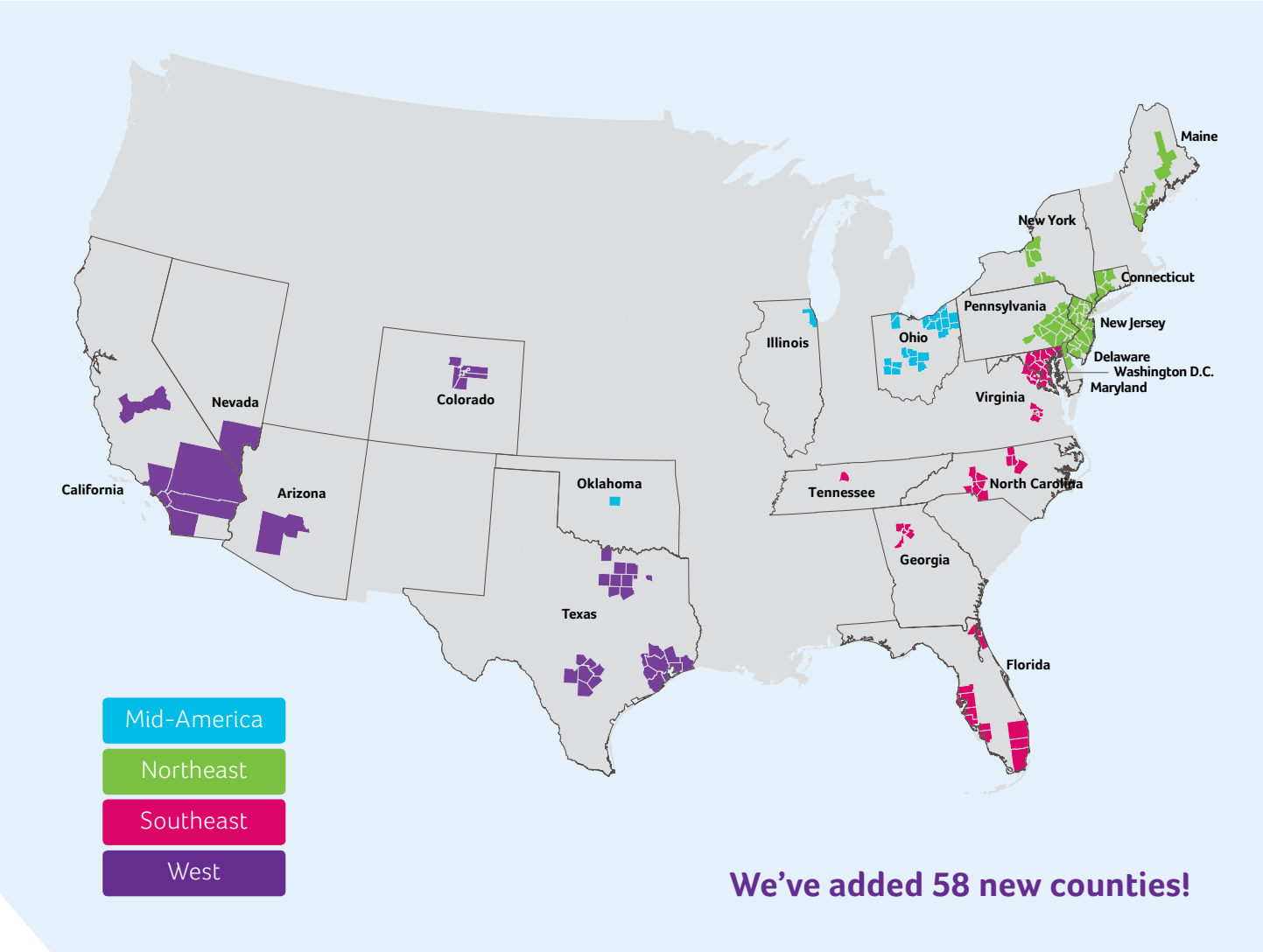
All producers are required to be certified, licensed and appointed before engaging in any sales-related activities involving 2014 Aetna Medicare Individual plans (MA, MAPD, PDP). Don't miss out on your chance to power up your portfolio with Aetna Medicare this AEP!

\*Member is still responsible for the Part B premium in addition to the monthly plan premium.

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# 2014 Individual Medicare Advantage Product Offering



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MA		NE		SE		W	
<p><b>Illinois</b> Cook</p> <p><b>Ohio</b> <b>Butler</b> <b>Clark</b> <b>Clermont</b> Cuyahoga Delaware <b>Fairfield</b> Franklin <b>Geauga</b> <b>Greene</b> Hamilton <b>Lake</b> <b>Licking</b></p>	<p><b>Lorain</b> Lucas <b>Mahoning</b> <b>Medina</b> <b>Miami</b> <b>Montgomery</b> <b>Portage</b> <b>Stark</b> Summit <b>Trumbull</b> <b>Union</b> <b>Warren</b> <b>Wood</b></p> <p><b>Oklahoma</b> Oklahoma</p>	<p><b>Connecticut</b> Fairfield Hartford Litchfield New Haven</p> <p><b>Delaware</b> <b>Kent</b> New Castle</p> <p><b>Maine</b> <b>Androscoggin</b> Cumberland <b>Kennebec</b> Penebscot York</p> <p><b>New Jersey</b> Atlantic Bergen Burlington Camden Cumberland Essex Gloucester Hudson <b>Hunterdon</b> Mercer Middlesex Monmouth Morris Ocean Passaic Salem <b>Somerset</b></p>	<p>Sussex Union <b>Warren</b></p> <p><b>New York</b> Bronx Broome Cayuga Kings New York Onondaga Oswego Queens Richmond Rockland Tioga Westchester</p> <p><b>Pennsylvania</b> Berks Bucks Carbon Chester Cumberland Dauphin Delaware Lancaster Lebanon Lehigh Monroe Montgomery Northampton Philadelphia Schuylkill</p>	<p><b>District of Columbia</b> District of Columbia</p> <p><b>Florida</b> Broward Charlotte Duval Hillsborough Lee Manatee Miami-Dade Palm Beach Pasco Pinellas Saint Johns Sarasota</p> <p><b>Georgia</b> Cherokee Cobb DeKalb Forsyth Fulton Gwinnett</p> <p><b>Maryland</b> Anne Arundel Baltimore Baltimore City Calvert Carroll Cecil Charles</p>	<p>Frederick Harford Howard Montgomery Prince George's</p> <p><b>North Carolina</b> <b>Cabarrus</b> <b>Durham</b> <b>Gaston</b> <b>Iredell</b> <b>Mecklenburg</b> <b>Orange</b> <b>Person</b> <b>Rowan</b> <b>Union</b> <b>Wake</b></p> <p><b>Tennessee</b> Davidson</p> <p><b>Virginia</b> Alexandria City Arlington <b>Chesterfield</b> Faifax Fairfax City Falls Church City <b>Hanover</b> <b>Henrico</b> Loudoun Manassas City Manassas Park City Prince William <b>Richmond City</b></p>	<p><b>Arizona</b> Maricopa</p> <p><b>California</b> Fresno Kern Los Angeles Orange Riverside San Bernardino San Diego</p> <p><b>Colorado</b> Adams Arapahoe Boulder Broomfield Denver Douglas Jefferson</p> <p><b>Nevada</b> Clark</p>	<p><b>Texas</b> <b>Atascosa</b> Bexar <b>Brazoria</b> <b>Chambers</b> Collin Comal Dallas Denton <b>Ellis</b> <b>Fort Bend</b> <b>Galveston</b> <b>Guadalupe</b> Harris <b>Jefferson</b> <b>Johnson</b> <b>Kendall</b> <b>Liberty</b> <b>Medina</b> <b>Montague</b> Montgomery <b>Parker</b> <b>Rains</b> <b>Rockwall</b> <b>San Jacinto</b> Tarrant <b>Waller</b> <b>Wilson</b></p>

**Bold** = 2014 Expansion Counties.

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# Illinois



## Number of Medicare eligibles\*

Chicago	<b>744,317</b>
<b>Total</b>	<b>744,317</b>



## Strong Network

- One of the largest hospital networks in Cook county of any MA carrier



## Plan Highlights

- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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**Illinois**  
Chicago Area

Cook

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$0	\$35	\$50	\$260 copay per day for 1-7 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> NR	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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# Ohio

## Number of Medicare eligibles\*

↕ = Expanded Area    NEW = New Area

Akron-Canton ↕	<b>199,080</b>
Cincinnati ↕	<b>250,109</b>
Cleveland ↕	<b>381,089</b>
Columbus ↕	<b>235,288</b>
Dayton NEW	<b>174,275</b>
Toledo ↕	<b>95,254</b>
Youngstown NEW	<b>96,789</b>

**Total 1,431,884**

## Strong Network

- Unique collaborative relationships with Cleveland Clinic (Cuyahoga county), Central Ohio Primary Care Physicians (Franklin/Delaware counties), ProMedica, Toledo Clinic and Oregon Clinic (Lucas County)
- Excellent network in Cuyahoga/ Summit counties: Cleveland Clinic, University Hospital, Metro, Akron General, Summa Health Systems; Franklin/Delaware counties: Ohio Health, OSU, Mt. Carmel; and Lucas County: Mercy, ProMedica, UT Medical Center

## Plan Highlights

- Added 19 new counties
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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## Ohio

Akron-Canton Area ↕ Expanded

Portage & Stark NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network

### Summit

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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## Ohio

Cincinnati Area 📍 Expanded

Butler, Clermont & Warren NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network

### Hamilton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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## Ohio

Cleveland Area ▶ Expanded

Geauga, Lake, Lorain, Medina NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network

### Cuyahoga

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

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## Ohio

Columbus Area 📍 Expanded

Fairfield, Licking & Union NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$15	\$35	\$265 copay per day for 1-6 days	\$6,700 In-Network

Delaware & Franklin

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$15	\$35	\$265 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$10	\$40	\$265 copay per day for 1-7 days	\$3,400 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

Dayton Area NEW

Clark, Greene, Miami & Montgomery NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$10	\$40	\$250 copay per day for 1-7 days	\$3,200 In-Network

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## Ohio

Toledo Area **Expanded**

Wood **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network

Lucas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$250 copay per day for 1-7 days	\$3,350 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$205 copay per day for 1-7 days	\$3,200 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$20	\$50	\$260 copay per day for 1-7 days	\$5,000 In-Network \$7,500 Combined

Youngstown Area **NEW**

Mahoning & Trumbull **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$20	\$45	\$275 copay per day for 1-6 days	\$5,000 In-Network


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# Oklahoma




**Number of Medicare eligibles\***

Oklahoma	<b>110,518</b>
<b>Total</b>	<b>110,518</b>



**Strong Network**

- Network includes INTEGRIS Baptist Medical Center



**Plan Highlights**

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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## Oklahoma

Oklahoma Area

Oklahoma

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$42	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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# Connecticut

## Number of Medicare eligibles\*

Connecticut	<b>481,969</b>
<b>Total</b>	<b>481,969</b>

## Strong Network

- Norwalk Hospital now participating in Aetna’s Medicare network
- Network includes collaborative relationships with ProHealth, PriMed and the Connecticut Medical Society IPA

## Plan Highlights

- \$0 premium plan options
- No referrals needed with Open Access HMO & PPO plan options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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## Connecticut

Connecticut Area

Fairfield, Hartford, Litchfield & New Haven

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$0	\$20	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★	\$107	\$10	\$30	\$275 copay per day for 1-6 days	\$3,400 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$99	\$10	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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# Delaware



**Number of Medicare eligibles\***


↕ = Expanded Area

Delaware ↕	<b>113,681</b>
<b>Total</b>	<b>113,681</b>



**Strong Network**

- Delaware members may use providers in Pennsylvania and Maryland
- Network includes St. Francis Hospital-Wilmington, Christiana Hospital and Alfred I. Dupont Hospital



**Plan Highlights**

- Added 1 new county
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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## Delaware

Delaware Area ↕ **Expanded**

Kent **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$36	\$10	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$122	\$5	\$35	\$205 copay per day for 1-6 days	\$6,700 In-Network

## New Castle

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$36	\$10	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$122	\$5	\$35	\$205 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★★	\$179	\$15	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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# Maine



## Number of Medicare eligibles\*

↕ = Expanded Area

Maine ↕ **176,632**

**Total 176,632**



## Strong Network

- Network includes collaborative relationships with Central and Western Maine PHO, Maine Medical Center PHO, Maine Network for Health, Novahealth, Kennebec Region PHO and Primecare Physician Association



## Plan Highlights

- Added 2 new counties
- \$0 premium plan options
- \$0 Primary Care Doctor copay option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member

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## Maine

Maine Area ↕ **Expanded**

Androscoggin & Kennebec **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$5	\$35	\$225 copay per day for 1-7 days	\$5,900 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$150 copay per day for 1-10 days	\$3,400 In-Network

Cumberland, Penobscot & York

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$5	\$35	\$225 copay per day for 1-7 days	\$5,900 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$56	\$0	\$25	\$150 copay per day for 1-10 days	\$3,400 In-Network

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## New Jersey

### Number of Medicare eligibles\*

↕ = Expanded Area

Northern ↕	<b>1,041,400</b>
Southern	<b>355,612</b>
<b>Total</b>	<b>1,397,012</b>

### Strong Network

- Network includes Cooper University Hospital, Virtua, and Atlantic Health System
- New Jersey members may use providers in Pennsylvania, New York and any U.S. state as long as they are in our Aetna network

### Plan Highlights

- Added 3 new counties
- \$0 premium plan options (MA Only) in Northern NJ
- \$0 Primary Care Doctor copay option in Northern NJ
- No referrals needed with Open Access HMO options available in Northern NJ
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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## New Jersey

Northern New Jersey Area ↕ Expanded

Hunterdon, Somerset & Warren NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network

Bergen, Monmouth & Union

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network

Essex, Hudson & Ocean

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$68	\$20	\$45	\$220 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$195	\$5	\$35	\$200 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

Stars shown represent 2013 Overall Star Ratings. "NR" indicates that the plan is not yet rated.

\*Medicare Advantage only

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## New Jersey

Northern New Jersey Area **Expanded**

Middlesex, Morris & Passaic

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$68	\$20	\$45	\$220 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$195	\$5	\$35	\$200 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

Sussex

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$0	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$44	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$143	\$0	\$30	\$150 copay per day for 1-8 days	\$6,700 In-Network

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## New Jersey

### Southern New Jersey Area

Atlantic, Burlington, Camden, Cumberland, Gloucester & Salem

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$102	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

### Mercer

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$66	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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## New York

### Number of Medicare eligibles\*

Bronx, Kings and Richmond	<b>583,858</b>
Hudson Valley	<b>208,950</b>
New York and Queens	<b>568,553</b>
Upstate	<b>172,943</b>
<b>Total</b>	<b>1,534,304</b>

### Strong Network

- Seamless multi-state network

### Plan Highlights

- \$0 premium plan options
- \$0 Primary Care Doctor copay options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- No referrals needed with Open Access HMO and PPO plan options available in Metro NY and Upstate NY
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids and eyewear in Upstate NY

\*MA State/County Penetration – May 2013, CMS.gov

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## New York

Bronx, Kings & Richmond Area

Bronx & Kings

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★	\$0	\$0	\$30	\$195 copay per day for 1-10 days	\$3,400 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$39	\$0	\$20	\$400 per stay	\$3,200 In-Network

Richmond

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★	\$0	\$0	\$30	\$195 copay per day for 1-10 days	\$3,400 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$39	\$0	\$20	\$400 per stay	\$3,200 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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## New York

Hudson Valley Area

Rockland & Westchester

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$88	\$20	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network

New York & Queens Area

New York & Queens

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$0	\$5	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Upstate New York Area

Broome, Cayuga, Onondaga, Oswego & Tioga

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★	\$0	\$0	\$35	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$85	\$10	\$25	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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# Pennsylvania



## Number of Medicare eligibles\*

Central	<b>321,265</b>
Lehigh Valley	<b>165,098</b>
Philadelphia	<b>237,752</b>
Southeastern	<b>427,995</b>
<b>Total</b>	<b>1,152,110</b>



## Key Providers

- Network includes Doylestown Hospital, Main Line Health System, Crozer-Keystone Health System, Einstein Medical Center Montgomery, Lancaster General Hospital, Lehigh Valley Hospital, Hospital of the University of Pennsylvania, and Jefferson Health System



## Plan Highlights

- \$0 premium plan options (MA-Only)
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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## Pennsylvania

### Central Pennsylvania Area

#### Berks, Lancaster, Lebanon & Schuylkill

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$139	\$15	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

#### Cumberland & Dauphin

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network

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\*Medicare Advantage only

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Mid-America **Northeast** Southeast West

## Pennsylvania

Lehigh Valley Area

Carbon, Lehigh, Monroe & Northampton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$59	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$139	\$15	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Philadelphia Area

Philadelphia

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$0*	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$75	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$170	\$20	\$40	\$250 copay per day for 1-6 days	\$6,700 In-Network

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## Pennsylvania

### Southeastern Pennsylvania Area

#### Bucks, Chester & Delaware

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$25	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$69	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$164	\$10	\$30	\$275 copay per day for 1-6 days	\$6,700 In-Network

#### Montgomery

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$25	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$109	\$35	\$50	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$189	\$15	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network

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Mid-America Northeast **Southeast** West

## District of Columbia

### Number of Medicare eligibles\*

Washington	<b>83,767</b>
<b>Total</b>	<b>83,767</b>

### Strong Network

- Network includes every hospital in D.C. area, except Children’s National Medical Center

### Plan Highlights

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services

\*MA State/County Penetration – May 2013, CMS.gov

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Mid-America Northeast **Southeast** West

## District of Columbia

Washington D.C. Area

District of Columbia

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Standard Plan (HMO)</b> NR	\$23	\$5	\$40	\$250 copay per day for 1-7 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> NR	\$85	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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Mid-America Northeast **Southeast** West

# Florida



## Number of Medicare eligibles\*

Jacksonville	<b>167,864</b>
South	<b>943,807</b>
Southwest	<b>394,237</b>
Tampa	<b>503,406</b>
<b>Total</b>	<b>2,009,314</b>



## Strong Network

- Collaborative relationships with Baptist Primary Care, First Coast Primary Care and Family Care Partners in Jacksonville and Intercoastal Medical Group in Sarasota
- Excellent network in Palm Beach and Broward in South Florida; unique relationship with Cleveland Clinic and Boca Regional
- Only MAPD carrier in Southwest Florida contracted with Sarasota Memorial Hospital and First Physicians Group
- Strong MAPD plan in Tampa offering three provider collaboration partners (Diagnostic Clinic, PHC of Pinellas and BayCare)



## Plan Highlights

- \$0 premium plan options
- \$0 Primary Care Doctor copay option in Southwest Florida
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap for select HMO plans
- No cost fitness facility membership available
- \$0 hearing and vision screenings and access to hearing aids, eyewear and dental services
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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## Florida

### Jacksonville and South Florida Area

Duval, Saint Johns, Broward, Miami-Dade & Palm Beach

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

### Southwest Florida Area

Charlotte, Lee, Manatee & Sarasota

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$30	\$235 copay per day for 1-7 days	\$4,900 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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## Florida

Tampa Area

Hillsborough & Pinellas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$0	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Pasco

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$35	\$10	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network
<b>Aetna Medicare Premier Plan (PPO)</b> ★★★★☆	\$33	\$10	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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# Georgia



## Number of Medicare eligibles\*

Atlanta	<b>397,162</b>
<b>Total</b>	<b>397,162</b>



## Strong Network

- Market-leading network includes **exclusive** arrangement with the Emory Patient Center Medical Home, which does not accept other MA carriers



## Plan Highlights

- \$0 premium plan options
- No referrals needed with Open Access HMO & PPO plan options
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- Free transportation to and from doctor appointments
- No cost fitness facility membership available
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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West

## Georgia

### Atlanta Area

#### Cherokee

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★	\$0	\$10	\$35	\$260 copay per day for 1-7 days	\$4,200 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network

#### Cobb

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network

#### Dekalb, Forsyth, Fulton & Gwinnett

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★	\$0	\$10	\$35	\$260 copay per day for 1-7 days	\$4,200 In-Network
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★	\$39	\$15	\$40	\$275 copay per day for 1-6 days	\$5,500 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> ★★★★☆	\$45	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined


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# Maryland




**Number of Medicare eligibles\***

Baltimore	<b>732,305</b>
<b>Total</b>	<b>732,305</b>



**Strong Network**

- Comprehensive network participating with major hospital systems, including University of Maryland Medical System, Greater Baltimore Medical Center, Harbor Hospital Center, Mercy Hospital System, and MedStar



**Plan Highlights**

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with access to hearing aids, eyewear and dental services

\*MA State/County Penetration – May 2013, CMS.gov

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## Maryland

### Baltimore Area

Anne Arundel, Baltimore, Baltimore City, Calvert, Carroll, Cecil, Charles, Frederick, Harford, Howard, Montgomery & Prince Georges

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Basic Plan (HMO)</b> ★★★★☆	\$19	\$15	\$45	\$275 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Standard Plan (HMO)</b> ★★★★☆	\$49	\$20	\$50	\$295 copay per day for 1-6 days	\$6,700 In-Network

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# North Carolina NEW



## Number of Medicare eligibles\*

NEW = New Area

Charlotte <span>NEW</span>	<b>254,925</b>
Raleigh-Durham <span>NEW</span>	<b>167,350</b>
<b>Total</b>	<b>422,275</b>



## Strong Network

- Contracted with all major hospital systems in Raleigh, including Duke, UNC and WakeMed
- Charlotte network includes Carolina Health System and Novant Health System hospitals



## Plan Highlights

- \$0 premium
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- Free transportation to and from doctor appointments
- \$0 hearing and vision screenings with hearing aids and eyewear allowances
- In network coverage that travels with the member

\*MA State/County Penetration – May 2013, CMS.gov

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**North Carolina** NEW

Charlotte Area NEW

Cabarrus, Gaston, Iredell, Mecklenburg, Rowan & Union NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$0	\$10	\$40	\$275 copay per day for 1-6 days	\$4,200 In-Network

Raleigh-Durham Area NEW

Durham, Orange, Person & Wake NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$0	\$5	\$35	\$275 copay per day for 1-6 days	\$4,200 In-Network

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# Tennessee

**Number of Medicare eligibles\***

Nashville	<b>85,412</b>
<b>Total</b>	<b>85,412</b>

**Strong Network**

- Network includes Baptist Memorial Hospital - Memphis and Vanderbilt University Medical Center

**Plan Highlights**

- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings and access to hearing aids, eyewear and dental services

\*MA State/County Penetration – May 2013, CMS.gov

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## Tennessee

Nashville Area

Davidson

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$40	\$10	\$35	\$275 copay per day for 1-6 days	\$6,700 In-Network

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# Virginia



## Number of Medicare eligibles\*

**NEW** = New Area

Northern	<b>231,027</b>
Richmond <b>NEW</b>	<b>139,857</b>
<b>Total</b>	<b>370,884</b>



## Strong Network

- In Northern VA, 100% of all hospitals participate in our network, including Inova Health System



## Plan Highlights

- \$0 premium in Richmond
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap (except HMO in Northern VA)
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$0 hearing and vision screenings with hearing aids and eyewear allowances

\*MA State/County Penetration – May 2013, CMS.gov

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## Virginia

### Northern Virginia Area

Alexandria City, Arlington, Fairfax, Fairfax City, Falls Church City, Loudoun, Manassas City, Manassas Park City & Prince William

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$38	\$10	\$40	\$250 copay per day for 1-6 days	\$5,200 In-Network
<b>Aetna Medicare Standard Plan (PPO)</b> NR	\$75	\$15	\$40	\$250 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

### Richmond Area NEW

Chesterfield, Hanover, Henrico & Richmond City NEW

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$0	\$5	\$35	\$260 copay per day for 1-7 days	\$5,500 In-Network

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# Arizona



## Number of Medicare eligibles\*

Arizona	<b>544,177</b>
<b>Total</b>	<b>544,177</b>



## Strong Network

- Network includes Integrated Medical Services, Inc., Banner Primary Care Physicians Arizona LLC, Banner Thunderbird Medical Center, St. Joseph’s Hospital and Medical Center, and Abrazo Medical Group



## Plan Highlights

- 4 STAR rating plan
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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## Arizona

Arizona Area

### Maricopa

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★	\$0	\$10	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network

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# California



## Number of Medicare eligibles\*

Bakersfield	<b>99,896</b>
Central Valley	<b>117,745</b>
Inland Empire	<b>539,789</b>
Los Angeles	<b>1,684,554</b>
San Diego	<b>432,848</b>
<b>Total</b>	<b>2,874,832</b>



## Strong Network

- Fresno includes Santé Community Physicians, Fresno Heart and Surgical Hospital, and Clovis Fresno Community Hospital and Medical Center
- Kern includes Bakersfield Family Medical Group/Heritage Provider Network, and Bakersfield Memorial Hospital
- Los Angeles includes HealthCare Partners and Torrance Memorial Medical Center
- Orange includes St. Joseph Heritage Medical Group/Hospital Affiliated Physicians and St. Jude Heritage Medical Group/Affiliated Physicians
- Riverside/San Bernardino includes PrimeCare, Riverside Physician Network, Loma Linda University Medical Center-Murrieta and Beaver Medical Group
- San Diego includes Arch Health Partners, Mercy Physician Medical Group and Primary Care Associates Medical Group



## Plan Highlights

- \$0 premium HMO option in all service areas
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- \$0 copay for Primary Care and Specialist Doctor visits in all service areas
- No cost fitness facility membership available
- In network coverage that travels with the member
- \$2,000 max out of pocket for Orange County Value Plan
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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West

## California

### Bakersfield Area

#### Kern

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$0 copay	\$3,400 In-Network

### Central Valley Area

#### Fresno

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network

### Inland Empire Area

#### Riverside & San Bernardino

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$3,400 In-Network

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## California

### Los Angeles Area

#### Los Angeles

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network

#### Orange

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$6,700 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$0 copay	\$2,000 In-Network

### San Diego Area

#### San Diego

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$0	\$0	\$264 copay per day for 1-7 days	\$4,900 In-Network


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# Colorado




**Number of Medicare eligibles\***

Colorado	<b>362,237</b>
<b>Total</b>	<b>362,237</b>



**Strong Network**

- Network includes Exempla Physician Network, Rocky Mountain Medical Group, Boulder Valley IPA, and University of Colorado Hospital



**Plan Highlights**

- \$0 premium HMO available in all service areas except Arapahoe and Jefferson counties
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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West

## Colorado

### Colorado Area

#### Adams, Boulder, Broomfield, Denver & Douglas

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> NR	\$40	\$25	\$45	\$264 copay per day for 1-7 days	\$4,400 In-Network
<b>Aetna Medicare Value Plan (HMO)</b> NR	\$0	\$5	\$45	\$264 copay per day for 1-7 days	\$6,700 In-Network
<b>Aetna Medicare Select Plan (PPO)</b> NR	\$85	\$25	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

#### Arapahoe & Jefferson

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> NR	\$40	\$25	\$45	\$264 copay per day for 1-7 days	\$4,400 In-Network
<b>Aetna Medicare Select Plan (PPO)</b> NR	\$85	\$25	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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# Nevada



## Number of Medicare eligibles\*

Nevada	<b>268,046</b>
<b>Total</b>	<b>268,046</b>



## Strong Network

- One of the largest selections of Individual Physician networks in Clark County
- Network includes St. Rose Dominican Hospital-San Martin Campus, St. Rose Dominican Hospital-Siena Campus, and University Medical Center



## Plan Highlights

- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- \$0 copay for Primary Care Doctor visits on HMO plan
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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## Nevada

Nevada Area

Clark

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> NR	\$0	\$0	\$50	\$264 copay per day for 1-7 days	\$6,700 In-Network
<b>Aetna Medicare Select Plan (PPO)</b> NR	\$71	\$25	\$50	\$264 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined


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# Texas




**Number of Medicare eligibles\***  
 ⬆️ = Expanded Area

Dallas/Fort Worth ⬆️	<b>708,384</b>
Houston ⬆️	<b>700,214</b>
San Antonio ⬆️	<b>309,795</b>
<b>Total</b>	<b>1,718,393</b>



**Strong Network**

- Network includes Baylor Health Care System and Genesis in Dallas, Memorial Hermann Hospital System in Houston, Texas Health Resources in Tarrant (PPO only), Baptist, Methodist and Alamo City Medical Group in San Antonio



**Plan Highlights**

- Added 19 new counties
- \$0 premium HMO option
- \$0 copays for Select Care Tier drugs that help manage diabetes, hypertension and cholesterol with prescription drug coverage in the gap
- No cost fitness facility membership available
- In network coverage that travels with the member
- Comprehensive annual physical exam

\*MA State/County Penetration – May 2013, CMS.gov

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## Texas

Dallas/Fort Worth Area **Expanded**

Ellis, Johnson, Montague, Parker, Rains & Rockwall **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$265 copay per day for 1-6 days	\$3,400 In-Network

Collin, Dallas & Denton

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$0	\$0	\$30	\$250 copay per day for 1-6 days	\$3,400 In-Network
<b>Aetna Medicare Value Plan (PPO)</b> ★★★★☆	\$78	\$20	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

Tarrant

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$29	\$15	\$40	\$250 copay per day for 1-6 days	\$6,700 In-Network
<b>Aetna Medicare Value Plan (PPO)</b> ★★★★☆	\$78	\$20	\$40	\$275 copay per day for 1-6 days	\$6,700 In-Network \$10,000 Combined

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## Texas

Houston Area **Expanded**

Brazoria, Chambers, Fort Bend, Galveston, Jefferson, Liberty, San Jacinto & Waller **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$15	\$45	\$250 copay per day for 1-7 days	\$4,900 In-Network

### Harris & Montgomery

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$0	\$10	\$40	\$250 copay per day for 1-5 days	\$4,900 In-Network
<b>Aetna Medicare Value Plan (PPO)</b> ★★★★☆	\$79	\$10	\$40	\$260 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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## Texas

San Antonio Area **Expanded**

Atascosa, Guadalupe, Kendall, Medina & Wilson **NEW**

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Select Plan (HMO)</b> ★★★★☆	\$0	\$5	\$30	\$185 copay per day for 1-7 days	\$3,400 In-Network

### Bexar & Comal

2014 Plans	Monthly Premium	PCP In-Network	Specialist In-Network	Inpatient Hospital In-Network	Out-of-pocket max
<b>Aetna Medicare Premier Plan (HMO)</b> ★★★★☆	\$0	\$5	\$40	\$150 copay per day for 1-7 days	\$3,400 In-Network
<b>Aetna Medicare Value Plan (PPO)</b> ★★★★☆	\$54	\$20	\$40	\$260 copay per day for 1-7 days	\$6,700 In-Network \$10,000 Combined

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