Cigna Medicare Supplement Insurance

American Retirement Life Insurance Company

Application Booklet for LOUISIANA

ENJOY

RETIREMENT

YOUR WAY

Note: All Applications outside of OE/GI require a Phone Verification (PV) — Reduce delays and make the PV call at the point-of-sale. **Call our PV Hotline at 866.825.4822 from 8 a.m. to 6 p.m. Central Time**.

Together, all the way.



ARLIC-MS-MULTI-HHDS-AB-LA 08/16

APPLICATION FOR MEDICARE SUPPLEMENT INSURANCE American Retirement Life Insurance Company PO Box 559015, Austin, TX 78755-9015 • (866) 459-4272

Application is for: \Box	New Business 🗆 Un	derwri	tten 🗆 Disabled (underage) 🗆 OE 🗖	GI 🗆 Reinst	atement	: Benefit Change	9
					PV	Case #	
*note: if no effective d	late is requested, we	will as	sign the 1 st day of the month following	the date of t	his appli	cation	
Section I. Applicant	Information						
First N		MI	Last Name		Λαο	Date of Birth	State
FIISUN	laille	IVII	Last Name		Age	(MM/DD/YYYY)	of Birth
Docidous stroot addr	ass (no DO Doy)						
			Chaha				
			State				
			State				
		E	mail address	Ι			
	Security No. -xx-xxxx		Medicare Card No.		lex N/F)	Household	Discount*
						□Yes	□No
Rate Class: Preferr	ed Standard St	tandard	II Standard III				
Insurance Company	or an affiliated con nd Social Security no Spouse/H	npany, umber	olying for or currently has a Medicare you may qualify for a Household Disco of the individual(s) living at your curre old Member Name Last Name	ount; see the	Outline		etails. Please
Section II. Coverage	Applied for						
Policy Form:	☑ AGENT Pol	icy For	m Series AR-MS-AA-A-GN, AR-MS-AA-F-	GN, AR-MS-	AA-G-GN	, AR-MS-AA-N-GN	
Check Plan selected:				Plan N		,	
Section III. Billing							
Method (select one o	f the following):		Mode	(select one	of the fo	llowing):	
☐ Bank Draft (comp	lete the Electronic Fu	unds Tr	ansfer Agreement) \square N	lonthly (not	available	with Direct Bill)	
☐ Direct Bill				uarterly			
				emi-annuall	У		
			□а	nnually			
Section IV. Billing To	otals						
Initial premium*:	Oraft bank account	Chec	ck enclosed (payable to <i>American Retire</i>	ment Life In	surance	Company)	
*initial premium payn			• •			<i>-y</i> ,	
	Modal Premium			\$			
			nen multiply modal premium by 0.93)				
	Total Modal Premi		th discount(s) if applicable)	\$		20	
	Total Premium wit			\$ \$		<u> </u>	

Section V. Open Enrollment / Guaranteed Issue Questions (MUST BE COMPLETED)

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for Guaranteed Issue of a Medicare Supplement insurance policy or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.

PLEASE ANSWER ALL QUESTIONS (mark YES or NO below with an "X").

То	the best of your knowledge:	YES	NO
1.	a. Did you turn age 65 in the last six (6) months?b. Did you enroll in Medicare Part B in the last six (6) months?If YES, what is the effective date?		
2.	Are you covered for medical assistance through the state Medicaid program? (Note to Applicant: if you are participating in a "Spend-Down Program" and have not met your "Share of Cost", please answer NO to this question.) If YES,		
	a. will Medicaid pay your premiums for this Medicare Supplement policy?		
3.	Have you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan or a Medicare HMO or PPO)?		
	b. if you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? c. was this your first time in this type of Medicare plan? d. did you drop a Medicare Supplement policy to enroll in the Medicare plan?		
4.	a. Do you have another Medicare Supplement policy in force?b. If so, with what company and what type plan do you have?		
	c. If so, do you intend to replace your current Medicare Supplement policy with this policy?		
5.	Have you had coverage under any other health insurance within the past 63 days (for example, an employer, union, or individual plan)? a. If so, with what company and what kind of policy?		
	b. What are your dates of coverage under the other policy? (If you are still covered under the other policy, leave the END date blank.) START END		
S	ection VI. Medicare		
		YES	NO
1.	Do you now have Medicare Parts A and B?	Ш	Ш
2.	If Medicare Parts A and B are to be effective at a future date, provide the date both Medicare Parts A and B will be effective		
	NOTE : Medicare effective date is always the 1 st day of the month. Applicant must have both Medicare Parts A and B on the effective date of the policy. If not, coverage cannot be issued.		

Section VII. Medical Questions

IF YOU ARE ELIGIBLE FOR OPEN ENROLLMENT OR GUARANTEED ISSUE (BASED ON YOUR ANSWERS IN SECTION(S) V & VI), DO NOT ANSWER THE QUESTIONS IN THIS SECTION.

It is important that you provide truthful and accurate answers to the questions in this section as your answers form the basis of our determination of your eligibility for this coverage. Failure to provide complete and accurate information, if it is determined to be material to our assessment, may result in future denial of benefits and/or rescission of this coverage.

PART A. MEDICAL QUESTIONS - If the answer to any question in Part A is YES, the Applicant is not eligible for coverage. If you answered NO to all questions in this Section, please continue to Part B and Part C.

que	Storis in this section, picuse continue to rune sund rune e.	YES	NO
1.	Are you currently confined or scheduled for admission to a nursing facility or assisted living facility or are you receiving home health care services? In the last two (2) years, have you received home health care services for more than three (3) separate periods of care or been confined to a nursing facility for more than 30 days?		
2.	Are you currently in the hospital, pending hospital admission, or have you been hospitalized more than two (2) times in the last two (2) years? Have you been treated in an Emergency Room more than two (2) times in the last six (6) months?		
3.	Do you currently receive assistance bathing, transferring, toileting, eating, dressing, or are you bedridden or use the assistance of a wheelchair, walker, or motorized mobility aid?		
4.	Do you have now or in the last two (2) years have you been treated for or advised by a medical professional to have treatment for the following conditions:		
	a. internal cancer, leukemia, malignant melanoma, Hodgkin's disease, or lymphoma? b. heart attack or coronary bypass? (You should answer NO if your only treatment is with maintenance medication.) c. congestive heart failure? d. multiple sclerosis or amyotrophic lateral sclerosis (Lou Gehrig's disease) or muscular dystrophy? e. Paget's disease, rheumatoid arthritis, disabling arthritis, osteoporosis with fractures, or paralysis? f. chronic kidney disease, Addison's disease, renal insufficiency, renal failure, any kidney disease requiring dialysis, pancreatitis, or any condition requiring an organ transplant? g. diabetes with hypertension requiring three (3) or more medications to control or diabetes requiring more than 50 units of insulin daily to control? (If you do not have diabetes, this question should be answered NO.) h. major depression, bipolar disorder, schizophrenia, organic brain disorder, or a paranoid disorder? i. unrepaired aneurysm, hemophilia, anemia requiring repeated blood transfusions, or any other blood disorder? j. dysplasia of the cervix classified as level 3.0 or higher? k. alcohol or drug abuse? l. stroke? m. terminal illness?		
5.	Do you have now or at any time have you been treated for or advised by a medical professional to have treatment for amputation caused by disease or organ transplant other than corneas?		
6.	Have medical tests, treatment, therapy, or surgery been advised but not performed or is any surgery anticipated? (This excludes mammograms, pap tests, colonoscopies, or PSA tests which were advised for routine screening purposes only.)		
7.	Have you ever been diagnosed with or received medical advice or treatment from a physician or an appropriately-licensed clinical professional acting within his/her scope for Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or Human Immunodeficiency Virus (HIV) infection?		

	TB. MEDICAL QUESTIONS - The answers to questions erwriting review. Please provide complete details as r			our rate and final determination is subject to the	e Comp	any's
8.	Height (ftin.) Weight (lbs.)	_				
9.	Do you have now or in the last two (2) years have y following conditions:		ed for or a	dvised by a medical professional to have treati		
10.	 a. chronic obstructive pulmonary disease (COPD)? b. chronic obstructive lung disease (COLD)? c. emphysema? d. chronic bronchitis? e. any other chronic lung or respiratory disorder requiring the use of oxygen? f. diabetes with neuropathy? g. diabetes with retinopathy? h. diabetes with vascular disease? i. myasthenia gravis? Do you have now or in the last two (2) years have y 		k. hej l. cirr m. oth n. cer o. Par p. der q. ser r. Alz s. PS/ ed for or a		YES	NO
	following conditions (you should answer NO if your o	•	is with ma	intenance medication):	\/FC	
	 a. angioplasty? b. atherosclerosis or arteriosclerosis? c. peripheral vascular disease? d. carotid artery disease? e. coronary artery disease (CAD)? f. angina? g. cardiomyopathy? 		i. hea j. atri k. irre l. car m. im	ent placement? art valve surgery? ial fibrillation? egular heartbeat? rdiac pacemaker? plantable or subcutaneous defibrillator? nsient ischemic attack (TIA)?	YES	NO
11.	If you have used tobacco within the last 12 months, ca. take maintenance medications for heart or vasculb. have diabetes?	lar conditions?	?		YES	NO
PAR	T C. MEDICATIONS					
12.	If you are not taking any medications, please check h Please list any prescription medications taken or pres					
	Medication	Dates take	n	Condition taken for		
AGE	NT NOTES - Please provide any other information that	you believe n	nay assist ii	n our underwriting determination:		

Section VII. Medical Questions (cont'd.)

Section VIII. Important Statements for Applicant to Read

- You do not need more than one Medicare Supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-income Medicare Beneficiary (SLMB).

I hereby apply to American Retirement Life Insurance Company for coverage to be issued based upon the truth and completeness of the answers to the above questions, and understand and agree that: (1) no agent has the authority to waive the answer to any questions on the application; (2) no insurance will be effective until (a) a policy has been issued by the Company and (b) the initial premium has been paid; and (3) I have received the Outline of Medicare Supplement Coverage for the policy applied for, the required *Guide to Health Insurance for People with Medicare*, and the MIB Notice.

YOUR RIGHTS REGARDING THE RELEASE OF GENETIC INFORMATION: American Retirement Life Insurance Company is prohibited by law from requiring any Applicant to undergo genetic testing or to be subjected to questions relating to genetic information.

CAUTION: Please review your answers to the questions on the application. It is important to the issuance of this policy that all questions are answered correctly and truthfully.

WARNING: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to fines and confinement in prison.

A recorded telephone interview may be used as	part of the underwriting on your application for insurance.
Telephone number ()	Best time to call
loss is incurred more than six (6) months after the had a Continuous Period of Creditable Coverag least six (6) months. If, as of the date of applica	licy applied for will not cover loss due to Pre-Existing Condition(s) unless the expense for that the effective date of coverage. This provision does not apply if, as of the date of application, you which did not expire more than 63 days ago and such coverage, while in force, lasted for a stion, you had less than six (6) months prior Creditable Coverage, the Pre-Existing Condition ount of Creditable Coverage. This provision does not apply if you are applying for and are issued
Applicant's printed name	
Signature of Applicant	Date

	ent(s) shall list any health insurance policies th	ey have sold to the Applicant.			
1.	List policies sold which are still in force (if this	s does not apply, state "NONE").			
2.	List policies sold in the past five (5) years whic	h are no longer in force (if this does not	apply, state "NONE").		
3.	Have you submitted any applications or have	knowledge of any applications submi		YES	NO
٥.	been declined?				
4.	Have you reviewed the application for correct				
5.	I certify that I have provided the Applicant w a. Application packet (phone sales only) c. Outline of Medicare Supplement Coverage e. other	b. <i>Guide to Health Ins</i> d. MIB Notice	urance for People with Medicare		
	I further certify that I have delivered the docu				
	date	□-	date		
	Emaildate	LJFax	date		
	other (explain)				
			date		
б.	Was the application completed by you in the	Applicant's physical presence?		YES	NO
7.	Was the application completed by you over t				
8.	Do you have knowledge or reason to believe	·			
	If YES, give name of company, reason, and te		,		
	rtify that I have interviewed the Applicant, ask the application the information supplied to me	•	e application, and I have truly and acc	curately i	recorded
	nted Name of Licensed Agent	Signature of Licensed Agent	Writing Number	Perce	entage
Pri	nted Name of 2 nd Licensed Agent	Signature of 2 nd Licensed Agent	Writing Number	Perce	entage

PRE-AUTHORIZATION AGREEMENT FOR ELECTRONIC FUNDS TRANSFER

AMERICAN RETIREMENT LIFE INSURANCE COMPANY • PO BOX 559015 • AUSTIN, TX 78755-9015

Proposed Insured's N	lame	ı	Policy Number (if available)
Financial Institution	Name and Tele	phone Number	
Financial Institution	Address		
9-digit Routing Num	ber	Account Number I	Requested Withdrawal Date (1st - 28th)
Withdraw Payment:	☐ Monthly	☐ Quarterly ☐ Semi-a	annually Annually
Type of Account:	☐ Personal	Checking Account	nt Corporate/Business Checking
Name of Employer Gro	oup		
Purpose for submitting	g this Authoriza	tion (check appropriate box(es)):	
□ New authoriz		☐ Change in checking	g/savings account
☐ Change in fin	ancial institution	n ☐ Change in existing	coverage
For Checking A Please tape a V check in this bo For Savings Ac Please attach a from the bank account and ro of your savings	OIDED OX. count: letter stating the outing number	TAPE VOIDED CHECK HE PAY TO THE ORDER OF The Account numb is usually to the left is usually to the left if check numbe left of account numb is ymbols. 1: 123456789 1: 34567890	Dollars The Check number should match the upper right corner.

APPLICANT INFORMATION FOR FINANCIAL INSTITUTIONS:

As a convenience to me, I hereby request and authorize you to pay and charge to my account, drafts drawn on my account by and payable to American Retirement Life Insurance Company provided there are sufficient funds in said account to pay the same on presentation. Such drafts will bear my printed name. I also authorize American Retirement Life Insurance Company and any financial institution it uses to initiate credit entries to my account or to provide refund of premium or association fees (if applicable). I authorize you to accept and to credit these entries to my account. In the event American Retirement Life Insurance Company mistakenly deposits funds into my account, I authorize American Retirement Life Insurance to debit my account for an amount not to exceed the original amount of credit. This authorization shall remain in effect until revoked by me in writing, and until you actually receive such notice. I agree that you shall be fully protected in honoring any such draft. I agree that your rights in respect to any such draft shall be the same as if

APPLICANT INFORMATION FOR AMERICAN RETIREMENT LIFE INSURANCE COMPANY: It is understood that the drafts will be drawn on or about the requested date each month. The presentation of such drafts to the above Financial Institution shall constitute notice of premiums being due upon the contract and association fees (if applicable), and no other notice of premiums or association fees (if applicable) due will be given. No premium or association fee (if applicable) shall be deemed to have been paid unless and until actual payment of the draft drawn for such premium or association fee (if applicable) payment has been received by American Retirement Life Insurance Company. The cancelled draft will constitute receipt of premium or association fee (if applicable) payment. The privilege of paying premiums and association fees (if applicable) under this Plan may be revoked by American Retirement Life Insurance Company if any draft is not paid upon presentation. The payment of premiums and association fees (if applicable) under this Plan may be terminated by the Contract Owner, Financial Institution Depositor if other

it were a check signed personally by me. I further agree such draft is dishonored, whether intentionally or inac you shall be under no liability whatsoever even the dishonor results in the forfeiture of insurance.	dvertently, Company upon 30 days written no	
Name of Payor (if other than Insured)	Payor's Address	
Print name of Depositor (as it appears on account)	Signature of Depositor	Date
ARLIC-EFT	RETURN TO COMPANY	01/13

MIB, Inc., Pre-Notice

AMERICAN RETIREMENT LIFE INSURANCE COMPANY PO Box 559015, Austin, Texas 78755-9015 • 866-459-4272

Information regarding your insurability will be treated as confidential. American Retirement Life Insurance Company or its reinsurers may, however, make a brief report thereon to MIB, Inc., formerly known as Medical Information Bureau, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its Members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information in its file.

Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901. If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734.

American Retirement Life Insurance Company, or its reinsurers, may also release information in its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

AUTHORIZATION FORM FOR DISCLOSURE OF AN APPLICANT'S PROTECTED HEALTH INFORMATION

I hereby authorize the disclosure of protected health information about me as described below.

- 1. The Company, as used in this authorization, shall mean American Retirement Life Insurance Company.
- 2. I authorize any licensed physician, medical practitioner, hospital, clinic, Pharmacy Benefit Manager, or other medical or medically-related facility, the U. S. Veterans Administration and Selective Service System, insurance company, MIB, Inc., or any other organization, institution, or person that has any records or information available as to the diagnosis, treatment, and prognosis with respect to any physical or mental condition and/or treatment relating to me or my family to disclose to the Company's underwriting, new business, claims, sales agents, and premium accounting representatives any such records or information. However, MIB, Inc., information will only be shared with the Company's underwriting staff and Medical Director.
- 3. I authorize the Company to make a brief report of my protected health information to MIB, Inc.
- 4. The protected health information described above will be disclosed to the Company to determine my or my family's eligibility to obtain coverage under the policy for which I/we have applied, and to determine the rates and terms which apply to the policy.
- 5. I understand that I may revoke this authorization in writing at any time, except to the extent that action has been taken by the Company in reliance on this authorization, by sending a written revocation to the Company's Privacy Office at PO Box 26580, Austin, Texas 78755-0580.
- 6. I understand that the information which will be provided under this authorization is necessary for the Company to determine my eligibility for coverage under the policy and that the Company will condition its approval and issuance of the policy on my providing this authorization, and my application may be denied if I refuse to provide this authorization.
- 7. I understand that if the person or entity that receives my protected health information is not a health care provider or health plan covered by the federal privacy regulations, the information may be re-disclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 8. I understand that a photocopy, facsimile copy, or other electronic copy of this authorization shall be considered as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this authorization upon request. This authorization will expire twenty-four (24) months from the date it is signed.

9. If you are the representative of an App	olicant, describe the	scope of your authority to act on the Applicant's be	half:
Applicant's Name		Name of Applicant's Personal Representativ	e, if applicable
Applicant's Social Security Number		Relationship of Personal Representative to	the Applicant
Signature of Applicant	Date	Signature of Personal Representative	Date
Signature of Company's Agent	Date		

A signed copy of this form will be provided with the policy if issued and any other time upon request.

AUTHORIZATION FORM FOR DISCLOSURE OF A CONSUMER'S PROTECTED HEALTH INFORMATION FOR MARKETING PURPOSES ("Authorization")

- 1. I hereby authorize the use and disclosure of all my health information, including but not limited to my personal and medical information contained in the Company's records ("Protected Health Information") to American Retirement Life Insurance Company, Loyal American Life Insurance Company®, Cigna Health and Life Insurance Company, and their affiliates ("Company") as described below.
- 2. I authorize the Company to use the Protected Health Information contained in the Company's records, including its underwriting and claim records, to help determine whether I might be interested in or can benefit from other non-health-related insurance products offered by the Company.
- 3. I understand that the Company will disclose the Protected Health Information to its underwriting staff, new business staff, sales agents, or marketing management for the purpose of marketing non-health-related products to me.
- 4. I understand that I may revoke this Authorization at any time, except to the extent that action has been taken by the Company in reliance on this Authorization, by sending a written revocation to the Company's Privacy Steward at PO Box 26580, Austin, Texas 78755-0580.
- 5. I understand that the Protected Health Information which the Company will use and disclose under this Authorization is not necessary for the Company to determine my eligibility for coverage under the policy and that the Company will not condition its approval and issuance of the policy on my providing this Authorization.
- 6. I understand that if the person or entity that receives my Protected Health Information is not a health care provider or health plan covered by the federal privacy regulations, the information may be redisclosed by such person or entity and will likely no longer be protected by the federal privacy regulations.
- 7. I understand that a photocopy, facsimile copy, or other electronic copy of this Authorization is as effective and valid as the original. I also understand that I or my personal representative am entitled to receive a copy of this Authorization. This Authorization will expire twenty-four (24) months from the date it is signed.

If you are the representative of a Consumer	r, describe the scope	of your authority to act on the Consumer's behalf:	
Consumer's Name		Name of Consumer's Personal Representative	e, if applicable
Signature of Consumer	Date	Relationship of Personal Representative to th	e Consumer
Signature of Company's Agent	Date	Signature of Personal Representative	Date

A signed copy of this form will be provided to you.

Instructions to Agent: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the American Retirement Life Insurance Company (ARLIC) with the application.

A copy of this form must also be left with the Applicant.

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE

AMERICAN RETIREMENT LIFE INSURANCE COMPANY

PO Box 559015, Austin, Texas 78755-9015 • 866-459-4272

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to your application, you intend to terminate existing Medicare Supplement or Medicare Advantage insurance and replace it with a policy to be issued by ARLIC. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason (check one):

☐ additional benefits	☐ my plan has outpatient drug coverage and I am enrolling in Part D
\square no change in benefits, but lower premiums	disenrollment from a Medicare Advantage Plan – please explain reason for disenrollment
\square fewer benefits and lower premiums	other (please specify)

NOTE:

- 1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing preexisting condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

Agent's Signature	Applicant	t's Signature
ype or Print Name and Address of Agent/Broker		

Instructions to Agent: This form is provided for the purpose of compliance with regulations regarding the replacement of Medicare Supplement insurance. When the replacement question on the application is answered "Yes," this form must be dated, signed by the Applicant and by the Agent, and submitted to the American Retirement Life Insurance Company (ARLIC) with the application.

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You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that the purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY ISSUER, AGENT, OR BROKER

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement coverage is being purchased for the following reason (check one):

☐ additional benefits	$\hfill\square$ my plan has outpatient drug coverage and I am enrolling in Part D
\square no change in benefits, but lower premiums	disenrollment from a Medicare Advantage Plan – please explain reason for disenrollment
\square fewer benefits and lower premiums	other (please specify)

NOTE:

- 1. If the Issuer of the Medicare Supplement policy being applied for does not or is otherwise prohibited from imposing preexisting condition limitations, please skip to note 2 below. Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- 2. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent (depleted) under the original policy.
- 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the Application concerning your medical and health history. Failure to include all material medical information on an Application may provide a basis for the company to deny any future claims and to refund your premiums as though your policy had never been in force. After the Application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.

DO NOT CANCEL YOUR PRESENT POLICY UNTIL YOU HAVE RECEIVED YOUR NEW POLICY AND ARE SURE YOU WANT TO KEEP IT.

Agent's Signature	Applicant's Signature