

Good News for our Field Marketing Organizations (FMOs)!

UnitedHealthcare Medicare Solutions is accepting America's Health Insurance Plans (AHIP) certification and AHIP re-certification in place of 2012 Medicare Basics, 2012 Medicare Advantage Plans and 2012 Medicare Part D Plans (PDP). UnitedHealthcare Medicare Solutions will accept either AHIP certification or recertification. If you are a returning AHIP user, your AHIP account will direct you to the proper recertification modules.

If you choose to certify via AHIP, you must complete the 2012 AHIP Certification before 2012 Medicare Basics Test module. Failure to do so will result in AHIP score rejection.

To begin 2012 UnitedHealthcare Medicare Solutions certification using AHIP, complete the following steps:

1. Log into www.UnitedHeathProducers.com
2. Click Learning Center
3. Click "2012 AHIP (FMO Only)"
4. Click "Launch course"
5. Sign on with your AHIP ID and password **OR** register if you are a new AHIP user
6. Complete the assigned modules
 - Returning AHIP users will be assigned the recertification modules (2 modules)
 - New AHIP users will be assigned the full certification modules (5 modules)
7. Pass the test in 3 or fewer attempts with a score of 90% or higher
8. At the end of the test, go to the home page - Click "Transcript"
9. Click "Send my final exam completion to : united"
10. Click "Continue"
 - You should see *2012 AHIP, 2012 Medicare Basics, 2012 Medicare Advantage Plans and 2012 Medicare Part D Plans (PDP)* marked as complete

Next, you **must** complete the following modules and pass the tests that are associated with them:

- 2012 Ethics and Compliance
- 2012 Before the Sale: Educating the Consumer
- 2012 AARP® 101

Upon completion of the above, the following UnitedHealthcare Medicare Solutions product modules are satisfied:

- **2012 AARP Medicare Advantage**
- **2012 Medicare Advantage**
- **2012 AARP PDP**

You must also complete the module and pass the tests for any additional products you choose to sell such as:

- 2012 Private-Fee-for-Service-Plans (PFFS)
- 2012 AARP® Medicare Supplement Plans
- 2012 Medicare Supplement Plans
- 2012 Chronic Illness Special Needs Plans
- 2012 Dual Special Needs Plans (SNP)

Remember: AHIP Certification is voluntary. If you elect to do this, you will receive a \$50 discount off of the AHIP certification fee if you first enter the AHIP site by going through the www.unitedhealthproducer.com Learning Center. Also, after you begin 2012 Medicare Basics Test you will not be allowed to select AHIP for certification.