



First Look at Aetna's 2017 Individual Medicare Advantage and Part D Product Offerings





IMPORTANT:

This document contains confidential and proprietary information and is for producer use only. Distribution to consumers, other insurers, or any other person or company is strictly prohibited and may be grounds for termination of your agreement with Aetna.

WHAT DOES THIS MEAN?

- You can't share this First Look document with beneficiaries.
- You can't post it on any public websites.
- You can't discuss any information in this document (i.e., 2017 plans or benefits) with beneficiaries until on or after 10/1.
- Information in this document is subject to change until fully approved by CMS.

THANKS FOR YOUR COOPERATION AND COMPLIANCE WITH THIS GUIDANCE.



Now that Aetna and Coventry Health Care have come together as one team, our Individual Medicare Advantage product offering is stronger than ever!

- Aetna Medicare Advantage plans (MA, MAPD) are available in 38 states plus D.C., and our standalone Medicare prescription drug plans (PDP) are in all 50 states.
- We have expanded products to 134 counties, 102 of them will have \$0 premium plans.*
- We have more \$0 premium plans than ever before – 656 out of 863 counties will have \$0 premium plan options.
- Coverage for a free membership to a fitness facility is included for most plans.



aetna[®]

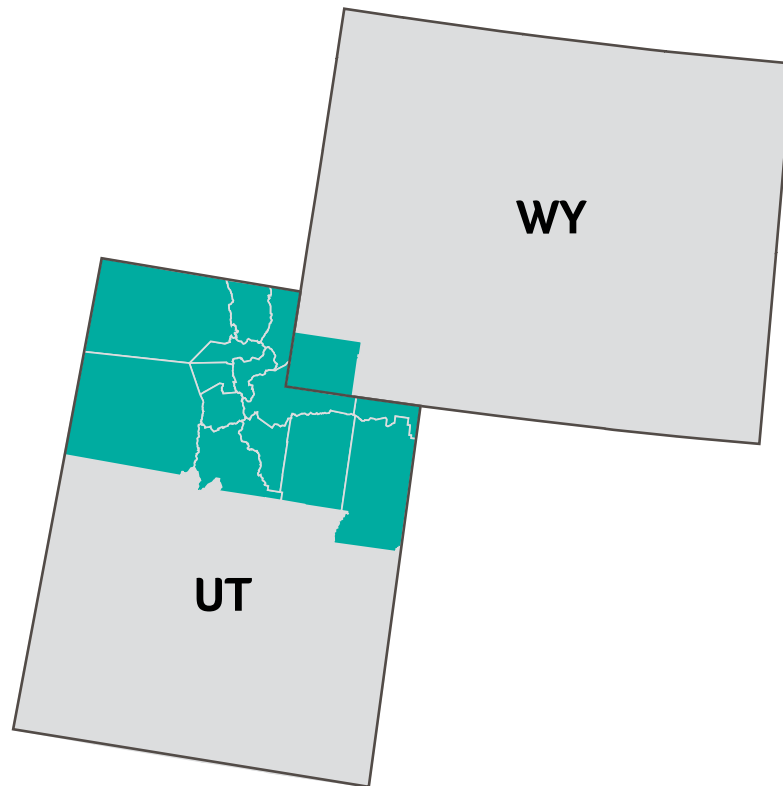
 **COVENTRY**[®]
Health Care
Medicare Advantage Plans
An Aetna Company

Utah/Wyoming

[Return to table of contents >](#)

[Return to QuickFind Map](#)

Utah/Wyoming Market



Number of Medicare eligibles*

Northern Utah	289,437
Uinta Wyoming	2,895
Total	292,332

Service Area:

- UT:** Box Elder, Cache, Daggett, Davis, Duchesne, Morgan, Rich, Salt Lake, Summit, Tooele, Uintah, Utah, Wasatch, Weber
- WY:** Uinta

*MA State/County Penetration – May 2016, CMS.gov

Plan designs and service areas described in this document are pending government approval and are therefore subject to change. For producer use only. Confidential and Proprietary. Distribution to consumers, other insurers, or any other person or company is strictly prohibited and may be grounds for termination of your agreement with Aetna.

[Return to QuickFind Map](#)

Utah/Wyoming Market

Market Highlights

UT/WY:

HMO

- Two HMO plans offered
- Choice of \$0 premium in select counties and low-premium option in Uintah and Duchesne in UT and Uinta in WY
- 5-tier formulary with lower Rx copays at preferred pharmacies including a preferred mail order option
- 90-day supply at 2x copay for Tier 1 generics at preferred pharmacies including mail order
- Preferred/Standard copays apply for Tiers 1 and 2 during the coverage gap
- No-cost membership to an in-network fitness facility via Silver&Fit

PPO

- Two PPO plans offered in select counties
- Low premium of \$24/\$65

Premiums provide:

- \$800 reimbursement allowance for hearing aids
- \$250 allowance for eyewear
- \$1000 combined reimbursement allowance for preventive and comprehensive dental
- Out-of-network benefits
- 5-tier formulary with \$0 Tier 1 generics 90-day supply at preferred pharmacies including mail order
- Preferred/Standard copays apply for Tiers 1 and 2 during the coverage gap
- No-cost membership to an in-network fitness facility via Silver&Fit
- No referrals required
- Access to national provider network

Value Proposition

The UT/WY portfolio of HMO and PPO products has been carefully designed to compete favorably in the key market within our service area. Our strategy is to promote health and wellness while focusing on benefit designs that empower members to take control of their health care.

Strong Network

UT:

- Includes Ashley Regional Medical Center, Central Utah Clinic, Foothill Family Clinic, Granger Medical Clinic, HCA MountainStar, IASIS, Mountain West Medical Center, Ogden Clinic, Tanner Clinic, Uintah Basin Medical Center, University of Utah, Intermountain Healthcare (rural counties only)

WY:

- Evanston Regional Hospital

[Return to QuickFind Map](#)

Utah/Wyoming Market

	Altius Advantra (HMO) (H8649-003) ★★★★	Altius Advantra Select (HMO) (H8649-008) ★★★★
Why You Should Sell This Plan	\$0 premium, \$10 PCP, large selection of PCPs and specialists, \$0 fitness benefit via Silver&Fit, 5-tier formulary with lower Rx cost, open access with no referrals required	Low premium, \$10 PCP, large selection of PCPs and specialists, \$0 fitness benefit via Silver&Fit, 5-tier formulary with lower Rx cost, open access with no referrals required
Counties	Utah /Box Elder, Cache, Daggett, Davis, Morgan, Rich, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	Utah /Duchesne, Uintah Wyoming /Uinta
Monthly Premium	\$0	\$44
PCP In-Network	\$10	\$10
Specialist In-Network	\$50	\$50
Inpatient Hospital In-Network	\$300 per day, days 1-6; \$0 per day, days 7-90	\$300 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$6,700 In-Network	\$6,700 In-Network
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay	\$2/\$10 copay
Tier 2 - Generic	\$5/\$20 copay	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay
Tier 5 - Specialty	25% coinsurance	27% coinsurance

[Return to QuickFind Map](#)

Utah/Wyoming Market

	Aetna Medicare Choice Plan (PPO) (H5521-101) ★★★★★	Aetna Medicare Select Plan (PPO) (H5521-131) ★★★★★
Why You Should Sell This Plan	Premium plan that buys you additional supplemental dental, eyewear and hearing aid benefits and 5-tier Rx formulary, including no Rx deductible and low Rx copays, Aetna stability, access to a large national network	Premium plan that buys you additional supplemental dental, eyewear and hearing aid benefits and 5-tier Rx formulary, including no Rx deductible and low Rx copays, Aetna stability, access to a large national network
Counties	Utah /Box Elder, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	Utah /Duchesne, Rich
Monthly Premium	\$24	\$65
PCP In-Network	\$5	\$5
Specialist In-Network	\$35	\$40
Inpatient Hospital In-Network	\$289 per day, days 1-6; \$0 per day, days 7-90	\$289 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$4,800 In-Network/\$7,900 Combined	\$4,800 In-Network/\$7,900 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay	\$2/\$10 copay
Tier 2 - Generic	\$5/\$20 copay	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance