



# First Look at Aetna's 2017 Individual Medicare Advantage and Part D Product Offerings





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**THANKS FOR YOUR COOPERATION AND COMPLIANCE WITH THIS GUIDANCE.**



# Now that Aetna and Coventry Health Care have come together as one team, our Individual Medicare Advantage product offering is stronger than ever!

- Aetna Medicare Advantage plans (MA, MAPD) are available in 38 states plus D.C., and our standalone Medicare prescription drug plans (PDP) are in all 50 states.
- We have expanded products to 134 counties, 102 of them will have \$0 premium plans.\*
- We have more \$0 premium plans than ever before – 656 out of 863 counties will have \$0 premium plan options.
- Coverage for a free membership to a fitness facility is included for most plans.



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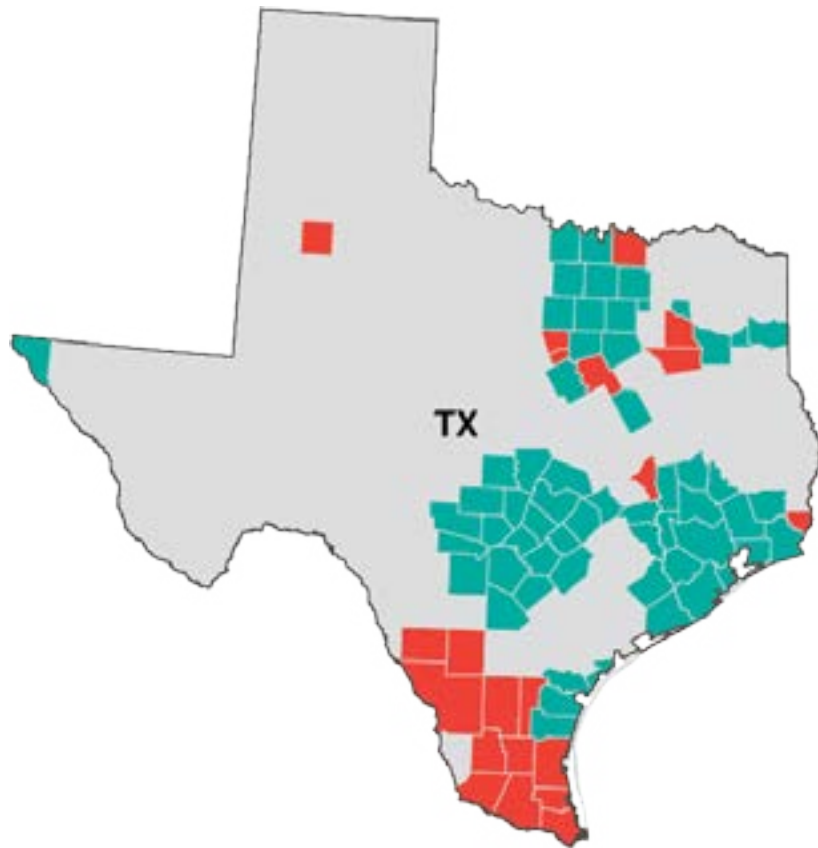
Medicare Advantage Plans  
An Aetna Company

**Texas**

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## Texas Market



### Number of Medicare eligibles\*

Austin	248,941
Corpus Christi	89,354
Dallas	828,038
El Paso	117,271
Houston	891,578
Lubbock	41,972
Northern	139,467
San Antonio	392,353
Rio Grande Valley and Laredo	200,238
<b>Total</b>	<b>2,949,212</b>

### Service Area:

**TX:** Aransas, Atascosa, Austin, Bandera, Bastrop, Bexar, Blanco, Bosque, Brazoria, Brazos, Brooks, Burnet, Caldwell, Cameron, Chambers, Collin, Comal, Cooke, Dallas, Denton, Dimmit, Duval, El Paso, Ellis, Fort Bend, Galveston, Gillespie, Gonzales, Grayson, Gregg, Grimes, Guadalupe, Hardin, Harris, Harrison, Hays, Henderson, Hidalgo, Hill, Hood, Jefferson, Jim Hogg, Jim Wells, Johnson, Kendall, Kenedy, Kerr, Kleberg, La Salle, Lee, Liberty, Limestone, Llano, Lubbock, Matagorda, Medina, Montague, Montgomery, Nueces, Orange, Parker, Rains, Rockwall, San Jacinto, San Patricio, Smith, Somervell, Starr, Tarrant, Travis, Van Zandt, Walker, Waller, Washington, Webb, Wharton, Willacy, Williamson, Wilson, Wise

\*MA State/County Penetration – May 2016, CMS.gov

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## Texas Market

### Dallas, Fort Worth and Tyler Areas



### Number of Medicare eligibles\*

#### Dallas

Bosque	4,693
Collin	98,459
Dallas	298,612
Denton	79,674
Ellis	23,966
Hill	8,069
Hood	14,618
Johnson	27,190
Limestone	4,882
Parker	21,780
Rockwall	12,352
Somervell	1,661
Tarrant	241,657

#### Northern

Cooke	7,542
Grayson	25,710
Gregg	22,765
Harrison	12,225
Montague	4,832
Rains	2,797
Smith	41,259
Van Zandt	11,935
Wise	10,402

**Total 977,080**

\*MA State/County Penetration – May 2016, CMS.gov

## Texas Market

### Market Highlights

#### Dallas/Fort Worth:

- Simplified to a three-plan portfolio of competitive HMO and PPO options with different “Why Sell” features
- Maintained Aetna Prime High Value Network HMO with \$0 premium, \$0 primary care, \$0 Rx generic, broad formulary, supplemental benefits and multiple network partners
- Maintained low premium 4.5-star rated PPO option with no deductibles<sup>1</sup>, competitive office visit copays and supplemental benefit allowances
- Significantly lowered premium on Value PPO plan
- Added Tier 1 gap coverage to all plans

<sup>1</sup> Applies to Aetna Medicare Choice PPO

### Value Proposition

- Improved the stability of the Aetna portfolio in the large Dallas Market
- Improved the simplicity of the “Why Sell” features of each plan in the portfolio
- Strengthening relationships with network partners
- Local sales support

### Strong Network

#### Dallas/Fort Worth

- Baylor HealthCare System and Physicians Network
- Methodist Health System and Dallas Methodist Physician Network
- HCA Hospital System and Physicians

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## Texas Market

	<b>Aetna Medicare Prime Plan (HMO)</b> <b>(H4523-021)</b> ★★ ★	<b>Aetna Medicare Choice Plan (PPO)</b> <b>(H5521-059)</b> ★★ ★★ ★	<b>Aetna Medicare Value Plan (PPO)</b> <b>(H5521-093)</b> ★★ ★★ ★
<b>Why You Should Sell This Plan</b>	\$0 plan premium, \$0 PCP copay, HVN HMO with comprehensive coordinated care, \$0 copay on Tier 1 preferred generics, broad formulary with gap coverage and rich supplemental benefit allowances	4.5-star rated PPO, low plan premium, no deductibles, competitive copays, broad network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances	4.5-star rated PPO, broad network with national reciprocity, \$0 copay on Tier 1 preferred generics, broad formulary with gap coverage, rich supplemental benefit allowances and matching in- and out-network cost-shares
Counties	<b>Dallas/Fort Worth</b> /Collin, Dallas, Denton, Parker, Tarrant	<b>Dallas/Fort Worth</b> /Collin, Dallas, Denton, <b>Ellis</b> , Johnson, Parker, Rockwall	<b>Dallas/Fort Worth</b> /Collin, Dallas, Denton, Ellis, Johnson, Parker, Rockwall
Monthly Premium	\$0	\$19	\$125
PCP In-Network	\$0	\$15	\$20
Specialist In-Network	\$20	\$40	\$50
Inpatient Hospital In-Network	\$295 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$4,100 In-Network	\$6,000 In-Network/\$10,000 Combined	\$6,700 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$0/\$5 copay	\$2/\$10 copay <sup>1</sup>	\$0/\$5 copay
Tier 2 - Generic	\$0/\$10 copay	\$5/\$20 copay	\$0/\$10 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance	33% coinsurance

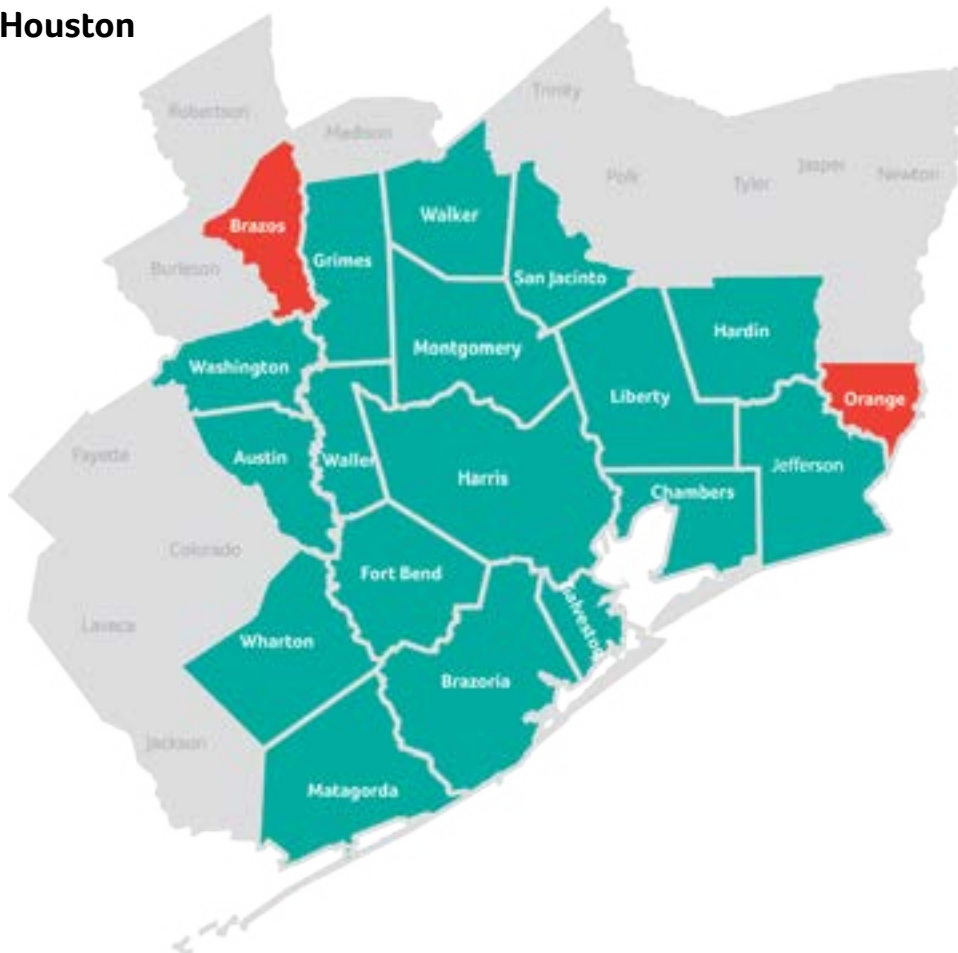
<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order



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# Texas Market

## Houston



### Number of Medicare eligibles\*

#### Houston

Austin	5,788
Brazoria	44,003
Brazos	20,595
Chambers	5,404
Fort Bend	74,744
Galveston	49,651
Grimes	5,082
Hardin	10,504
Harris	487,024
Jefferson	41,871
Liberty	12,664
Matagorda	6,634
Montgomery	74,753
Orange	16,524
San Jacinto	5,827
Walker	9,130
Waller	5,937
Washington	7,691
Wharton	7,752

**Total 891,578**

\*MA State/County Penetration – May 2016, CMS.gov

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## Texas Market

### Market Highlights

#### Houston:

- Complete, simple four-plan portfolio of competitive HMO and PPO options with different “Why Sell” features
- Maintained Aetna Prime High Value Network HMO with \$0 premium, \$0 primary care, \$0 Rx generic, broad formulary, supplemental benefits and multiple network partners
- Maintained low premium 4.5-star rated PPO option with no deductibles, competitive office visit copays, \$0 Rx generic and supplemental benefits
- Added Tier 1 gap coverage to all plans

### Value Proposition

- Maintained the stability of the Aetna portfolio in the large Houston Market
- Improved the simplicity of the “Why Sell” features of each plan in the portfolio
- Strengthening relationships with network partners
- Access to one of the largest MA networks in the market
- Local sales support

### Strong Network

#### Houston

- Memorial Hermann Hospitals and Medical Group
- Methodist Hospitals and Medical Groups
- IntegraNet Health
- Village Family Practice
- Greater Houston Physicians Medical Association

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## Texas Market

	Aetna Medicare Prime Plan (HMO) (H4523-024) ★ ★ ★	Aetna Medicare Premier Plan (HMO) (H4523-015) ★ ★ ★	Aetna Medicare Choice Plan (PPO) (H5521-060) ★ ★ ★ ★ ★	Aetna Medicare Value Plan (PPO) (H5521-094) ★ ★ ★ ★ ★
<b>Why You Should Sell This Plan</b>	\$0 plan premium, \$0 PCP copay, HVN HMO with comprehensive coordinated care, \$0 copay on Tier 1 preferred generics, broad formulary with gap coverage and rich supplemental benefit allowances	\$0 plan premium, competitive copays, broad network and \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances	4.5-star rated PPO, low plan premium, no deductibles, competitive copays, broad network with national reciprocity, \$0 copay on Tier 1 preferred generics, supplemental benefit allowances	4.5-star rated PPO, competitive copays, broad network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage, rich supplemental benefit allowances and matching in- and out-of-network cost-shares
Counties	Houston/Fort Bend, Harris, Jefferson, Montgomery	Houston/Brazoria, Chambers, Fort Bend, Galveston, Hardin, Harris, Jefferson, Liberty, Montgomery, San Jacinto, Waller	Houston/Brazoria, Chambers, Fort Bend, Galveston, Hardin, Harris, Jefferson, Liberty, Montgomery, Orange, San Jacinto, Waller	Houston/Brazoria, Chambers, Fort Bend, Galveston, Hardin, Harris, Jefferson, Liberty, Montgomery, Orange, San Jacinto, Waller
Monthly Premium	\$0	\$0	\$19	\$124
PCP In-Network	\$0	\$15	\$15	\$15
Specialist In-Network	\$25	\$40	\$35	\$40
Inpatient Hospital In-Network	\$400 per stay	\$295 per day, days 1-6; \$0 per day, days 7-90	\$265 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$3,400 In-Network	\$6,700 In-Network	\$6,000 In-Network/\$10,000 Combined	\$6,700 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$0/\$5 copay	\$2/\$10 copay <sup>1</sup>	\$2/\$10 copay <sup>1</sup>	\$0/\$5 copay
Tier 2 - Generic	\$0/\$10 copay	\$5/\$20 copay	\$5/\$20 copay	\$0/\$10 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance	33% coinsurance	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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## Texas Market

### Austin and San Antonio



### Number of Medicare eligibles\*

#### Austin

Bastrop	13,331
Blanco	3,302
Burnet	11,256
Caldwell	6,622
Gillespie	7,805
Hays	23,844
Lee	3,347
Llano	6,615
Travis	119,765
Williamson	61,201

#### San Antonio

Atascosa	8,014
Bandera	5,586
Bexar	266,578
Comal	27,440
Gonzales	3,804
Guadalupe	22,862
Kendall	9,290
Kerr	14,920
Medina	8,477
Wilson	7,660

**Total 631,719**

\*MA State/County Penetration – May 2016, CMS.gov

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## Texas Market

### Market Highlights

#### Austin:

- Maintained Aetna HMO with \$0 premium, \$0 primary care, \$0 Rx generic and supplemental benefits
- Maintained low premium 4.5-star rated PPO option with no deductibles, \$0 primary care, \$0 Rx generic and supplemental benefits
- Added Tier 1 gap coverage to all plans

#### San Antonio:

- Complete, simple four-plan portfolio of competitive HMO and PPO options with different “Why Sell” features
- Maintained Aetna Prime High Value Network HMO with \$0 premium, \$0 primary care, \$0 Rx generic, broad formulary, supplemental benefits and multiple network partners
- Maintained low premium 4.5-star rated PPO option with no deductibles, competitive office visit copays and supplemental benefits
- Added Tier 1 gap coverage to all plans

### Strong Network

#### Austin:

- Seton Medical Center
- Austin Regional Clinic (existing patients only)

#### San Antonio

- Baptist Health System and MedFirst Physicians
- Gonzaba Medical Group and Clinics
- UPSA

### Value Proposition

- Maintained the stability of the Aetna portfolio in Austin and San Antonio
- Improved the simplicity of the “Why Sell” features of each plan in the portfolio
- Strengthening relationships with network partners
- Local sales support

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## Texas Market

	<b>Aetna Medicare Prime Plan (HMO) (H4523-020)</b> ★★★★	<b>Aetna Medicare Premier Plan (HMO) (H4523-001)</b> ★★★★	<b>Aetna Medicare Choice Plan (PPO) (H5521-058)</b> ★★★★★	<b>Aetna Medicare Value Plan (PPO) (H5521-092)</b> ★★★★★
<b>Why You Should Sell This Plan</b>	\$0 plan premium, \$0 PCP copay, HVN HMO with comprehensive coordinated care, \$0 copay on Tier 1 preferred generics, broad formulary with gap coverage and rich supplemental benefit allowances	\$0 plan premium, \$0 PCP copay, broad local network, \$0 copay on Tier 1 preferred generics, supplemental benefit allowances	4.5-star rated PPO, low plan premium, no deductibles, competitive copays, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics, supplemental benefit allowances	4.5-star rated PPO, competitive copays, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics, broad formulary with gap coverage, rich supplemental benefit allowances and matching in- and out-of-network cost-shares
<b>Counties</b>	<b>San Antonio</b> /Bexar, Comal	<b>San Antonio</b> /Atascosa, Bexar, Guadalupe, Kendall, Medina, Wilson <b>Austin</b> /Bastrop, Caldwell, Hays, Travis, Williamson	<b>San Antonio</b> /Atascosa, Bexar, Comal, Guadalupe, Kendall, Medina, Wilson	<b>San Antonio</b> /Atascosa, Bexar, Comal, Guadalupe, Kendall, Medina, Wilson
<b>Monthly Premium</b>	\$0	\$0	\$19	\$68
<b>PCP In-Network</b>	\$0	\$0	\$15	\$15
<b>Specialist In-Network</b>	\$25	\$35	\$35	\$40
<b>Inpatient Hospital In-Network</b>	\$150 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90
<b>Out-of-pocket Maximum</b>	\$3,400 In-Network	\$5,000 In-Network	\$6,000 In-Network/ \$10,000 Combined	\$6,700 In-Network/\$10,000 Combined
<b>Prescription Drugs</b>	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$0/\$5 copay	\$2/\$10 copay <sup>1</sup>	\$2/\$10 copay <sup>1</sup>	\$0/\$5 copay
Tier 2 - Generic	\$0/\$10 copay	\$5/\$20 copay	\$5/\$20 copay	\$0/\$10 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance	33% coinsurance	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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## Texas Market

### Aetna Medicare Choice Plan (PPO) (H5521-103)



#### Why You Should Sell This Plan

Broad local network 4.5-star rated PPO with low monthly premium, \$0 Rx Tier 1 generic with gap coverage, \$0 primary care, no deductibles, supplemental benefit allowances and national network reciprocity

Counties	<b>Austin</b> /Bastrop, Caldwell, Hays, Williamson
Monthly Premium	\$19
PCP In-Network	\$0
Specialist In-Network	\$35
Inpatient Hospital In-Network	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$6,000 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>1</sup>
Tier 2 - Generic	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay
Tier 5 - Specialty	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order



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# Texas Market

## West Texas



Number of Medicare eligibles*	
El Paso	117,271
Lubbock	41,972
<b>Total</b>	<b>159,243</b>

\*MA State/County Penetration – May 2016, CMS.gov

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## Texas Market

### Market Highlights

#### El Paso:

- Maintained 4.5-star rated PPO with \$0 premium, no deductibles, \$0 primary care, \$0 Rx generic and supplemental benefit allowances
- New 4.5-star rated PPO with \$0 premium plus \$99 Part B Premium Giveback
- Added Tier 1 gap coverage to all plans

#### Lubbock (New Aetna market):

- New 4.5-star rated PPO with \$0 premium, no deductibles, \$10 primary care, \$0 Rx generic with gap coverage and supplemental benefit allowances

### Strong Network

#### El Paso:

- Sierra Providence Health Network
- University Medical Center (aka Texas Tech)

#### Lubbock:

- Lubbock Family Practice
- Physician Network Services (IPA)
- UMC Physicians
- Grace Health System

### Value Proposition

- Large Medicare Advantage markets that have been primarily HMO
- Aetna offers market a new alternative PPO plan option with comparable benefits and national network access at \$0 premium
- Local sales support

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## Texas Market

	Aetna Medicare Choice Plan (PPO) (H5521-107) ★★★★★	Aetna Medicare Plus Plan (PPO) (H5521-146) ★★★★★
<b>Why You Should Sell This Plan</b>	4.5-star rated PPO, \$0 plan premium, \$0 PCP copay, no deductibles, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances	4.5-star rated PPO, \$0 plan premium, no deductibles, competitive benefits, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances <b>PLUS \$99 PART B GIVEBACK</b>
Counties	<b>El Paso</b> /El Paso	<b>El Paso</b> /El Paso
Monthly Premium	\$0	\$0
PCP In-Network	\$0	\$15
Specialist In-Network	\$35	\$40
Inpatient Hospital In-Network	\$150 per day, days 1-6; \$0 per day, days 7-90	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$3,500 In-Network/\$10,000 Combined	\$6,700 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>1</sup>	\$2/\$10 copay <sup>1</sup>
Tier 2 - Generic	\$5/\$20 copay	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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## Texas Market

### Aetna Medicare Choice Plan (PPO) (H5521-147)



#### Why You Should Sell This Plan

4.5-star rated PPO, \$0 plan premium, \$10 PCP copay, no deductibles, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances

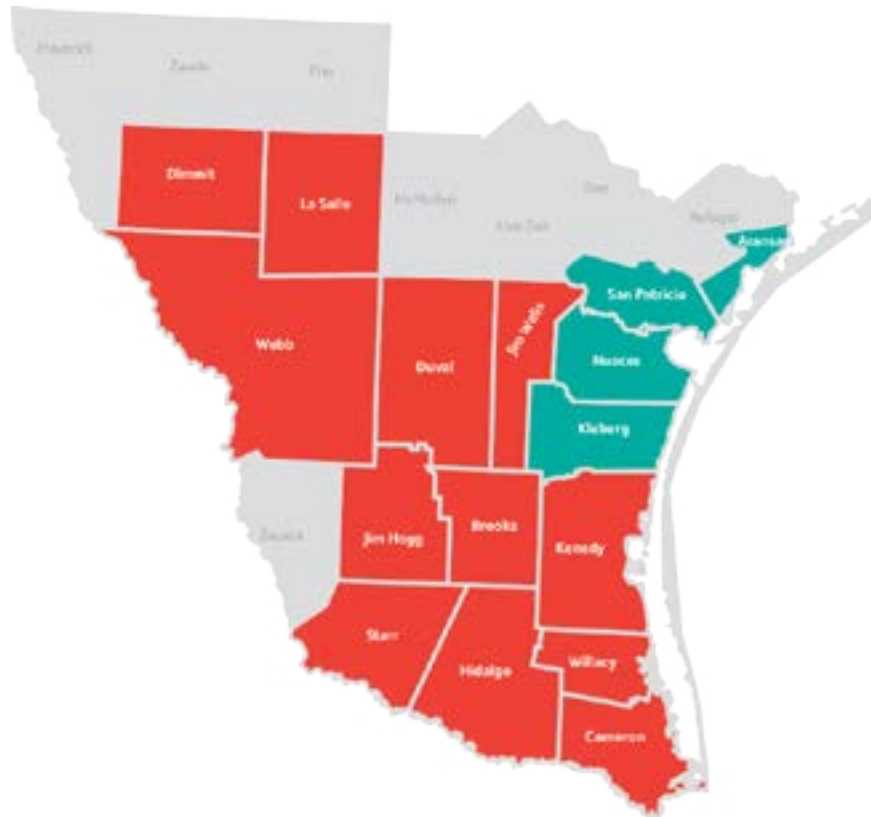
Counties	<b>Lubbock/Lubbock</b>
Monthly Premium	\$0
PCP In-Network	\$10
Specialist In-Network	\$40
Inpatient Hospital In-Network	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$6,000 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>1</sup>
Tier 2 - Generic	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay
Tier 5 - Specialty	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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# Texas Market

## Corpus Christi, Rio Grande Valley and Laredo



### Number of Medicare eligibles\*

#### Corpus Christi

Aransas	7,243
Duval	2,309
Jim Wells	7,436
Kleberg	4,744
Nueces	55,326
San Patricio	12,296

#### Rio Grande Valley and Laredo

Brooks	1,588
Cameron	57,646
Dimmit	1,827
Hidalgo	94,773
Jim Hogg	930
La Salle	1,119
Kenedy	54
Starr	9,033
Webb	29,874
Willacy	3,394

**Total 289,592**

\*MA State/County Penetration – May 2016, CMS.gov

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## Texas Market

### Market Highlights

#### Corpus Christi:

- Maintained low premium 4.5-star rated PPO with no deductibles, competitive office visit copays, \$0 Rx generic and supplemental benefit allowances
- Added Tier 1 gap coverage to all plans

#### Rio Grande Valley and Laredo (New Aetna Market):

- New 4.5-star rated PPO with \$0 premium, no deductibles, \$0 primary care, competitive medical benefits, \$0 Rx generic with gap coverage and supplemental benefit allowances
- In-network access to Corpus Christi and San Antonio physicians and hospitals

### Value Proposition

- Growing Medicare Advantage markets that have been primarily HMO
- Aetna offers market a new alternative PPO plan option with comparable benefits, national network access at \$0 premium or low premium
- Local sales support

### Strong Network

#### Corpus Christi

- CHRISTUS Spohn Hospitals
- Corpus Christi Medical Center (HCA)
- Thomas-Spann Clinic
- Surgical Associates

#### Rio Grande Valley:

- Doctors Hospital at Renaissance — including BMI, Cardiology, Endocrinology, Gastroenterology, Hospitalists, Medical Foundation and Surgery groups
- South Texas Health System

#### Laredo:

- Laredo Medical Center
- Doctors Hospital at Laredo

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## Texas Market

### Aetna Medicare Choice Plan (PPO) (H5521-105)



#### Why You Should Sell This Plan

4.5-star rated PPO, low monthly premium, \$10 PCP copay, no deductibles, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances

Counties	<b>Corpus Christi</b> /Aransas, Kleberg, Nueces, San Patricio
Monthly Premium	\$19
PCP In-Network	\$10
Specialist In-Network	\$35
Inpatient Hospital In-Network	\$295 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$5,900 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>1</sup>
Tier 2 - Generic	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay
Tier 5 - Specialty	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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## Texas Market

### Aetna Medicare Choice Plan (PPO) (H5521-145)



#### Why You Should Sell This Plan

4.5-star rated PPO, \$0 plan premium, \$0 PCP copay, no in-network deductibles, broad local network with national reciprocity, \$0 copay on Tier 1 preferred generics with gap coverage and supplemental benefit allowances

Counties	<b>Rio Grande Valley and Laredo</b> /Brooks, Cameron, Hidalgo, Jim Hogg, Kenedy, Starr, Webb, Willacy
Monthly Premium	\$0
PCP In-Network	\$0
Specialist In-Network	\$25
Inpatient Hospital In-Network	\$275 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$5,000 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>1</sup>
Tier 2 - Generic	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay
Tier 5 - Specialty	33% coinsurance

<sup>1</sup> Plan includes \$0 copay on 90-day preferred mail order

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## Texas Market

**Non-commissionable plans - Please note the following plans are not available for agent commission payments but will be displayed on [www.Medicare.gov](http://www.Medicare.gov) and [www.AetnaMedicare.com](http://www.AetnaMedicare.com)**

	Aetna Medicare TX Connect Plus 1 (PPO) <sup>1</sup> (H5521-104) or (H5521-109) ★★★★★	Aetna Medicare TX Connect Plus 2 (PPO) <sup>2</sup> (H5521-106) or (H5521-108) ★★★★★
Monthly Premium	\$0	\$77 or \$99
PCP In-Network	\$0 or \$10	\$0
Specialist In-Network	\$20 or \$30	\$20 or \$25
Inpatient Hospital In-Network	\$275 or \$295 per day, days 1-6; \$0 per day, days 7-90	\$175 per day, days 1-6; \$0 per day, days 7-90
Out-of-pocket Maximum	\$6,000 In-Network/\$10,000 Combined	\$3,500 In-Network/\$10,000 Combined
Prescription Drugs	Preferred Pharmacies/ Non-Preferred Pharmacies	Preferred Pharmacies/ Non-Preferred Pharmacies
Tier 1 - Preferred Generic	\$2/\$10 copay <sup>3</sup>	\$2/\$10 copay <sup>3</sup>
Tier 2 - Generic	\$5/\$20 copay	\$5/\$20 copay
Tier 3 - Preferred Brand	\$47 copay	\$47 copay
Tier 4 - Non-Preferred Drug	\$100 copay	\$100 copay
Tier 5 - Specialty	33% coinsurance	33% coinsurance

<sup>1</sup> Austin, Bandera, Blanco, Burnet, Bosque, Cooke, **Dimmit**, Gillespie, Gonzales, **Grayson**, Gregg, Grimes, Harrison, **Hill**, **Hood**, Kerr, **La Salle**, Lee, Limestone, Llano, Matagorda, **Montague**, **Rains**, Smith, **Somervell**, **Van Zandt**, Walker, Washington, Wise

<sup>2</sup> Available in: Aransas, Atascosa, Bastrop, Bexar, Brazoria, **Brazos**, **Brooks**, Caldwell, **Cameron**, Chambers, Collin, Comal, **Duval**, Dallas, Denton, Ellis, El Paso, Fort Bend, Galveston, Guadalupe, Hardin, Harris, Hays, Henderson, **Hidalgo**, Jefferson, **Jim Hogg**, **Jim Wells**, Johnson, Kendall, **Kenedy**, Kleberg, Liberty, **Lubbock**, Medina, Montgomery, Nueces, **Orange**, Parker, Rockwall, San Jacinto, San Patricio, **Starr**, Waller, **Webb**, **Willacy**, Williamson, Wilson

<sup>3</sup> Plan includes \$0 copay on 90-day preferred mail order