

New Era/Philadelphia American

11720 Katy Freeway Suite 1700
Houston, TX 77079

Underwriting: 1-800-713-4680 ext. 1122

Underwriting's Fax: 1-281-368-7148 or 281-368-7344

- Established: 1924 and current management took over in 1989.
- Rating- B+
- Rates locked in for one year.
- Policy Fee: Depends on state.
- Can Fax app into company
- Will draft the first month's premium and it drafts immediately when received.
- Auto claims filing: Yes
- Advances- Only offered after 5 apps are in the books. Offer 6/9 month advance upon further review. (AGENT PAID ON PART B)
- May take Apps 90 days before Effective Date
- Split Commissions- Up to two agents for a 50/50 split.
- Telephone Interview: Yes, within 24-48 hours of company receiving the application.
- Spousal discount: No
- Height/weight chart: Not for Medicare but yes for life.
- Apps can be mailed to customer then back to agent, done in person, or filled out online through the agents new era account.
- Turnaround time: 7-10 business days (not including mail time)
- Effective dates: Any day EXCEPT the 29th, 30th, 31st.
- Draft date: Any day EXCEPT the 29th, 30th, 31st.
- Direct billing: Yes
- Website: www.neweralife.com. Go to the website and make an account. You must register your agent number first, call: 888-748-3035. Have your agent number and last four of your social or tax id number ready for them to sign you up and start online applications!
- To order supplies: Call 1-877-368-4692 Jeff Urbano
- If in open enrollment or guaranteed issue, for the tobacco question, below are the state specifics:
 - Must Answer: TN, NC, LA, TX
 - Do Not Answer, and get the non-tobacco rate: OK, MS, AL

For Agent Use Only