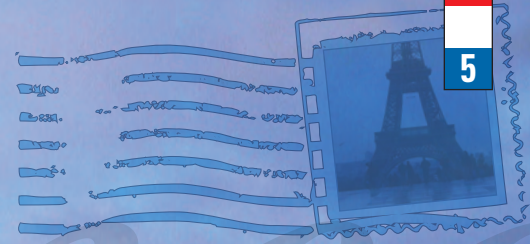




Genworth®  
Financial



INTRODUCING:

# Paris For You!

2010 SALES CONTEST

**QUALIFICATION PERIOD:**

March 1, 2010 – February 28, 2011

**DESTINATION:**

Paris, France

**TRIP DATES:**

April 28 – May 2, 2011

**QUALIFICATION REQUIREMENTS:**

**MGAs**..... \$2,000,000 min. production  
**Recruiting GAs**..... \$ 750,000 min. production  
 (min. five producing agents)  
**Agents**..... \$ 150,000 min. production

**QUALIFYING PRODUCTS:**

**Medicare**..... one for one on production Supplement  
**Complementary**..... two for one on production products

- American Continental Insurance Company
- Continental Life Insurance Company of Brentwood, Tennessee
- Genworth Life Insurance Company (Medicare Supplement only)
- Genworth Life and Annuity Insurance Company (Medicare Supplement only)

**PRESIDENT'S CABINET:**

Top five MGAs and Recruiting GAs (combined)  
 Top five Agents

**COMPANIONS:**

Each qualifying winner may have one companion participate in the trip at no additional charge.

**Other contest details:**

Application date on qualifying production must be between March 1, 2010 and February 28, 2011. Qualifying production is based on all new, issued annualized premium and each qualified policy must be issued on or before March 15, 2011 and be in force on or before the start date of the trip. Internal replacements\* or exchanges do not count towards contest qualification. All policies issued in CT and ME are excluded. All Medicare Supplement policies issued in MN and WV are excluded due to state compensation restrictions. ACI and CLI life and other health policies issued in MN and WV do qualify.

Genworth has the exclusive right to change the program rules during the qualification period and are subject to all state compensation restrictions based on the issue state of the policy. Participation is based on meeting the required production levels and receiving a written invitation to attend the trip. Qualifiers must be in compliance with all company and state marketing rules and regulations and be in good standing with Genworth Financial and its legal entities at time of trip. All federal, state, and local taxes associated with the receipt of a prize are the sole responsibility of the recipient.

**Questions:** Call the Agent Services team, 800 445.4254, option 2 or visit [cont-life.com](http://cont-life.com), agent side.

\*Internal replacement is defined as a replacement of a product from one Genworth underwriting company to another. Underwriting companies include: American Continental Insurance Company, Continental Life Insurance Company of Brentwood, Tennessee, Genworth Life Insurance Company, and Genworth Life and Annuity Insurance Company. Not all Genworth Financial Companies' policies are available in all states.

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